

INFOMEDIA[®]
FY2003
ANNUAL
REPORT



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CHAIRMAN'S LETTER

Dear Fellow Shareholders,

It is with pride that I present to you the 2003 Annual Report for your Company, Infomedia Ltd.

For the seventh consecutive year, Infomedia achieved admirable levels of growth and record levels of revenue and profit. Company revenue increased by eighteen million dollars to \$62,652,000 and net profit after tax increased 36.7% to \$18,325,000. The five-year Compound Annual Growth Rate (CAGR) for our revenues stands at a solid 54.7%.

Our core business of electronic parts catalogues (EPC) increased by 19.9% from 38,830 paying subscriptions at the start of the year to 46,580 at its close. This growth was achieved through 'organic' market development and a strategic acquisition. The five-year CAGR for our product subscriptions now stands strongly at 39.2%.

A fully franked final dividend of one and nine-tenths cents (1.9¢) was paid to shareholders of record at 8 September 2003. This combined with the interim dividend declared in February 2003 of one and one-half cents (1.5¢) brings the total franked dividend for the year to three and four-tenths cents (3.4¢) per share, a growth of 23.6% over FY2002. The audited accounts section of this report will allow you to review the full financial performance of your Company.

Your support of management's continuous product improvement policy and research and development expenditure has contributed to Infomedia being a well-respected leader in its field and its products being likely valued. The coming year holds in store exciting prospects for the Company. I believe it will be a seminal period for our future expansion, as the results of some of these creative initiatives take root in our domestic and international markets. These works include ECD's high-performance next generation *Microcat* electronic parts selling system, DMD's essential *Superservice Menus* data application and BSD's fertile Wintel-based *AutoLedgers* convergent desktop applications.

I further believe that Infomedia's reputation and patronage in the Americas and Europe will continue to grow. Our advanced readiness for Internet EPC delivery, through *Microcat FRESH* and *Microcat LIVE*, will pay dividends beginning this year, as clients in both markets now appear ready to make parts e-commerce a serious part of their sales strategy. As this momentum progresses in coming years, I am confident it will carry us aloft.

If you wish to find out more information on your Company's products, historical financial information or media releases, you may conveniently do so at the Internet website www.infomedia.com.au.

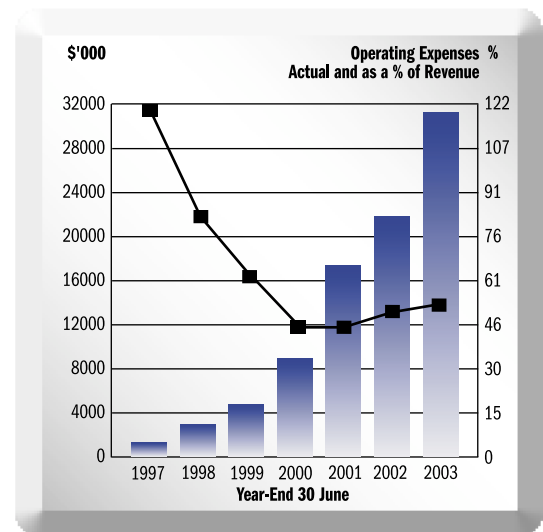
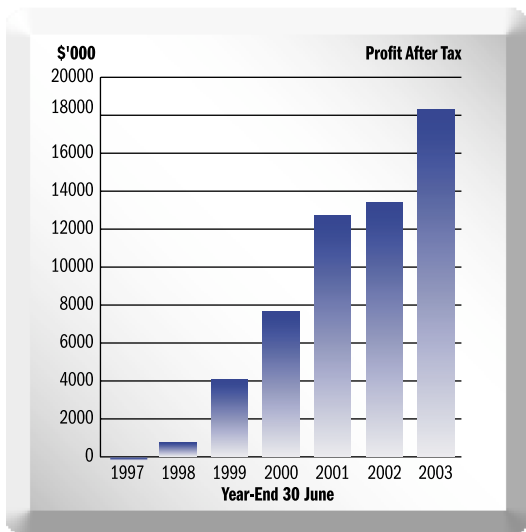
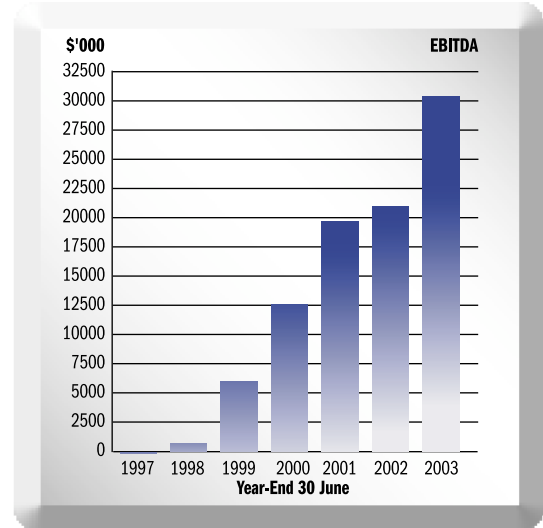
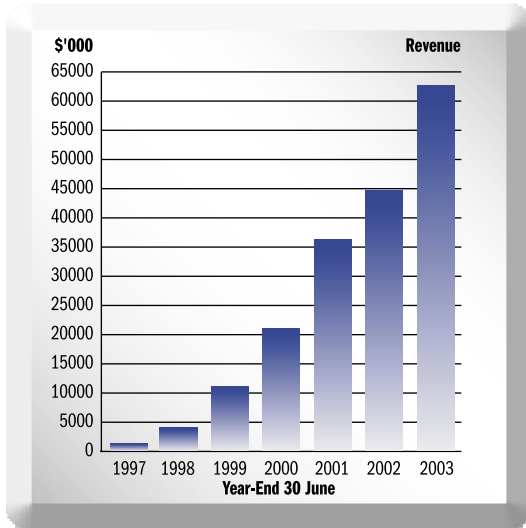
On behalf of the Board of Directors, management and staff, I thank you for your confidence and participation in the Company and commend this Annual Report to you.

Respectfully Yours,

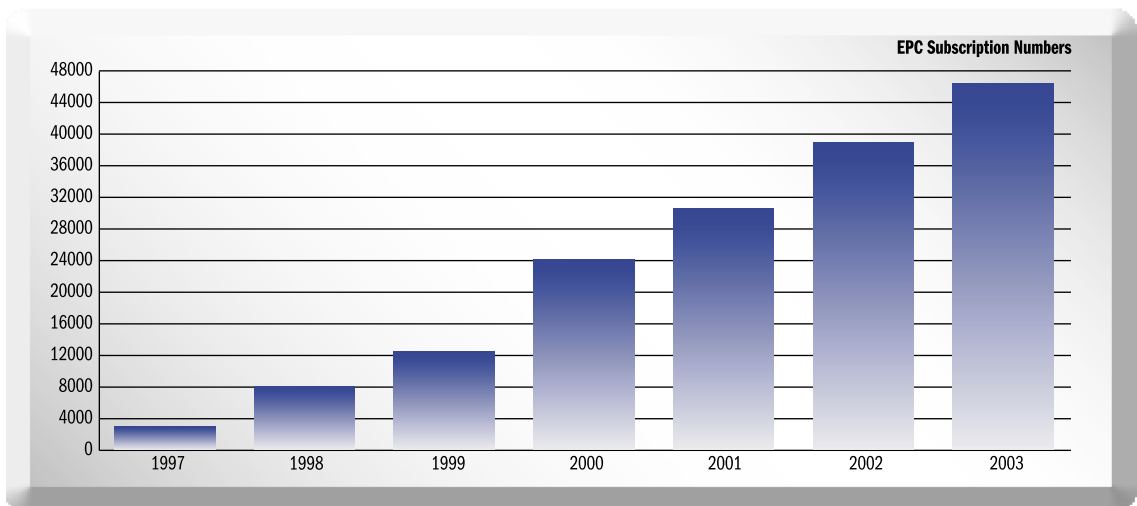


Richard David Graham
Chairman and CEO

RESULTS AT A GLANCE



Operating Expenses
 Operating Expenses as a % of Revenue



SUMMARY

Seventh consecutive year of commendable financial growth

Company revenue increased by 40.9% to \$62.6 million. Net profit after tax increased 36.7% over the previous financial year to \$18.3 million.

Strengthened data licences

Five new and renewed long-term data licences were signed for *Microcat*® and *Partsmager*® with Ford for Europe, North America, Australia-New Zealand and Asia Pacific and with General Motors for the Americas.

Strong subscription growth

Infomedia® EPC subscriptions grew by 19.9% from 38,830 at the beginning of the year to 46,580 at the close of the year.

Superservice Menus™ launched

The Data Management Division commenced the commercial roll out of their new automotive service quoting application. Starting in Australia with Toyota, the coverage of the menus will expand to cover the domestic and then international markets.

Australian Exporter of the Year

Infomedia was awarded the coveted Australian Export Award in the category of Information and Communications Technology, beating a record number of nominees.

Internet products launched successfully

Microcat FRESH® was released with a low key commercial launch in Ford's European market, followed by piloting for Toyota dealers in the Swedish market.

Infomedia grows with acquisitions

Infomedia acquired the global *Partsmager* business from the USA based EDS Automotive Retail Group. The businesses of Dealer Management System (DMS) provider, VM Computer Services (VMCS), in Brisbane and e-commerce enabling software company, Australian Windows Publishing, were also acquired.

Infomedia Future Motors™ Showcase underway

The Company began development of Infomedia's Future Motors Showcase (FMS) in Perth, Western Australia. The Showcase profiles all the Company's products in an automotive dealership-like environment. FMS is intended to redefine the sales process for the Company's DMS and associated products by increasing certainty and reducing acquisition decision time for prospective subscribers.

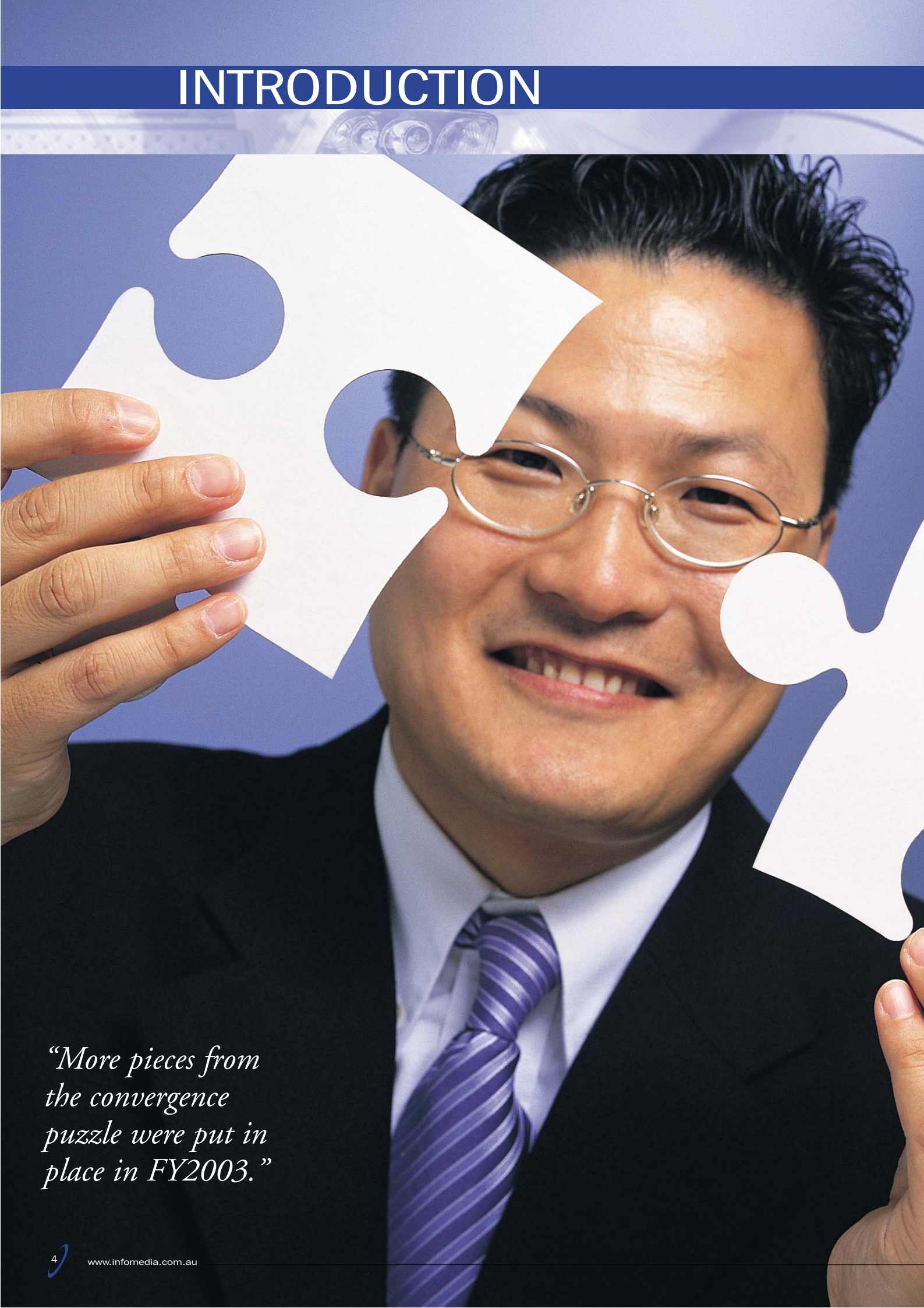
Oil company subscribers grow

Penzoil and Conoco join the other major oil companies in Australia and New Zealand as subscribers to Infomedia's Lubricant Recommendation Database.

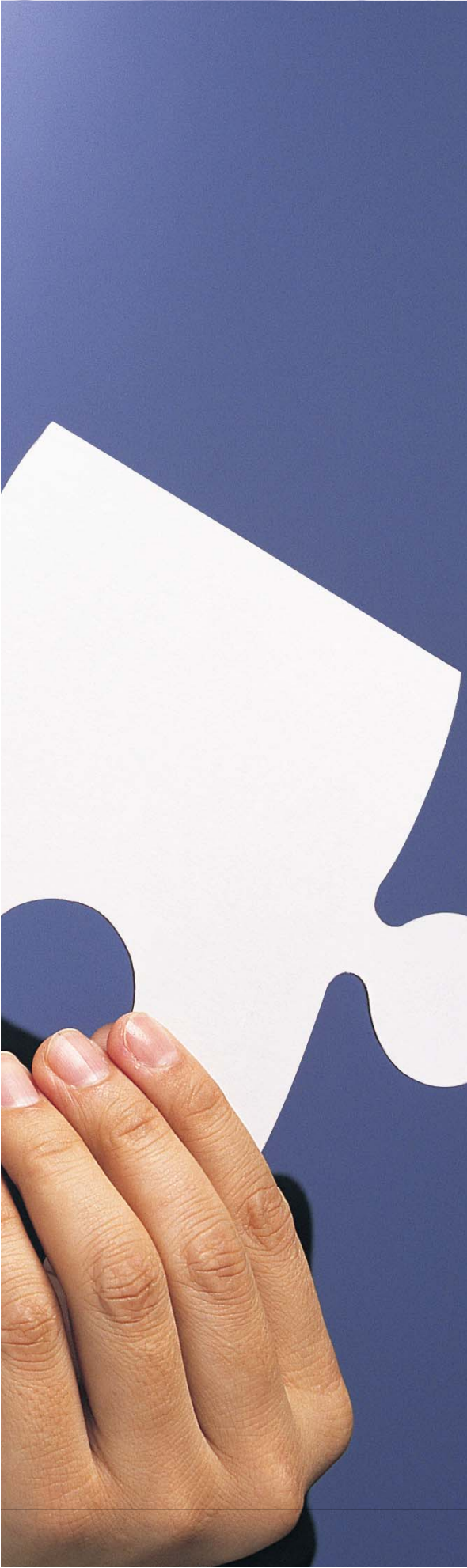
New Non-Executive Director appointed

Geoff Henderson joins the Infomedia Board of Directors as a Non-Executive Director after a long and distinguished career with the Ford Motor Company.

INTRODUCTION

A man with dark hair and glasses, wearing a dark suit, white shirt, and a purple striped tie, is smiling. He is holding two large white puzzle pieces, one in his left hand and one in his right hand, which are partially obscuring his face. The background is a light blue gradient with some faint, out-of-focus circular patterns.

*“More pieces from
the convergence
puzzle were put in
place in FY2003.”*



We welcome you to this FY2003 Annual Report. It stands as the official record of your Company's achievements during the 2003 financial year. In addition to providing you with the key financial information you require about your Company, this year's report also focuses on the major milestones for the past year and provides you with views on your Company from our customers' perspective. We have interviewed representative customers from each Division of the Company for their views on our products and services and what these mean to their business. We trust you find all this informative.

It has been pleasing to see the continuing growth of the business in not only financial performance but in infrastructure, product and staff development as well. During the financial year our convergence vision continued to come into focus, on the back of the maturing development of the *AutoLedgers*[®] Dealer Management System (DMS), its *AutoMotives*[™] and *AutoOffice*[™] companion products and the full DMS integration of Infomedia's EPC and *Superservice Menus*[™] products .

During the FY2003 year, your Company also continued to grow through acquisitions. In July 2002, the business of Australian Windows Publishing Pty Ltd (AWP) was acquired, followed in August 2002 with the acquisition of the *Partsmager* EPC business. Furthermore, in March 2003, the Business Systems Division was expanded with the acquisition of DMS supplier, VM Computer Services Pty Ltd (VMCS). This acquisition establishes Infomedia as one of the largest suppliers of DMS in the Asia-Pacific region.

With an increasing number of customers to serve and products to supply, our personnel worked diligently in the business. We continued to supply our products in a competent and timely fashion whilst developing products to fulfil future market requirements.

The Electronic Catalogues Division produced 308 editions of our EPC products and commercially released the first *Microcat* Internet product and commenced development of the next platform release of *Microcat*. Our Data Management Division produced and piloted the new *Superservice Menus* product and continued to service its automotive and lubricant clients via their data management and publication services. The Business Systems Division continued development of its new convergent DMS products, common e-commerce protocol and the prototype Future Motors Showcase. The Achievements section of this Annual Report provides more detail on these and other significant activities from FY2003.

ACHIEVEMENTS



“Microcat® continues to set the technology pace for the global EPC market.”

ELECTRONIC CATALOGUES DIVISION (ECD)

During FY2003, ECD secured a new data licence and renewed four existing data licence agreements. These data licence agreements are the 'raw materials' of the electronic parts catalogue (EPC) business. The agreements are significant to ECD, as well as the overall business, as they represent growth in potential subscribers and continuity of revenue streams over a long-term period. These agreements included:

- General Motors, North America - New Agreement - three years
- Ford, Europe - Renewal - five years
- Ford, North America - Renewal - five years
- Ford, Asia Pacific - Renewal - five years
- Ford, Australia/New Zealand - Renewal - five years

Our focus during FY2003 was to grow the business in the North American and European markets and this has been achieved. In terms of both subscription growth and access to new markets these data licence agreements are supportive of this success.

General Motors, North America new agreement – three years

Concurrent with the acquisition of the *Partsmager* business, General Motors granted Infomedia a non-exclusive 3-year agreement with General Motors in North America. The agreement gives the Company the right to market its EPC to the General Motors dealers that use the North American product line, including access to dealers' trade customers for our Internet-based products.

The General Motors dealer network in North America is one of the largest automotive dealer bodies in the world. The subscribers acquired from EDS were significant, but still only represents about 21% of the total potential market. We anticipate further growth in market share during FY2004.

Infomedia's relationship with General Motors Holden goes back through its Data Management Division to 1991. At that stage the Company supplied the *PartFinder* EPC to the Holden dealer bodies in Australia and New Zealand. In 2003, Infomedia supplies EPCs to General Motors dealers in Australia/New Zealand, North America, Asia

Pacific, Middle East and dealers of North American vehicles internationally.

Ford Europe/North America/Asia Pacific/Australia/New Zealand renewal – five years

The renewal of the agreement between Ford Europe and Infomedia continues the long business relationship between the two companies. Infomedia began supplying *Microcat* to Ford Europe in 1997. Since that time it has become an invaluable business tool for thousands of users on a daily basis.

The commercial environment for the automotive industry in Europe has changed significantly since the original agreements were struck in 1997. Three major changes that have occurred are:

- greater computer sophistication in the dealerships
- pervasiveness of the Internet
- removal of Block Exemption by the European Commission for the automotive industry.

European Commission Block Exemption is a body of legislation that affects the organisation, representation and delivery of automotive products and services throughout the European Union. Removing Block Exemption is expected to materially change the consumer face of the automotive industry in Europe. Amongst other things, automakers are required to provide non-dealers with the same vehicle documentation previously reserved only for their dealership franchisees.

During the discussions and analysis leading up to the renewal of the data licence agreement, it was not possible to predict or model with certainty how Block Exemption would reshape the role of workshop documentation and automotive productivity tools like *Microcat*. Even today with the advent of post-Block Exemption only weeks away, there is still uncertainty as to the outcomes. The Block Exemption changes could cause a growth in demand for tools such as *Microcat*; however there is currently no basis upon which to forecast the demand. As such, both parties wanted to maintain flexibility in order to respond to the future needs as they became clearer.

ACHIEVEMENTS

CONTINUED

Taking this into consideration, an arrangement was created to renew the agreement for the term of five years. The first phase of the agreement is exclusive, and the later phase of the agreement provides for the possibility of developing a competitive market to service a potentially larger and more diverse audience than exists today.

In addition, Ford Europe added Infomedia's Internet product, *Microcat FRESH*, to the agreement. This technology is designed to provide the dealer with tools to further enhance their existing business relationship with their customers. Now Ford's European dealers have an online parts cataloguing and ordering system to use with their independent motor trade customers.

Concurrent with the European licencing renewal, Ford North America, Ford Asia Pacific and Ford Australia/New Zealand also renewed their individual data licence agreements with Infomedia for five-year terms.

North American expansion

In February 2003 ECD products were exhibited at the National Automobile Dealer Association (NADA) Convention and Exposition.

The convention, a major North American dealership trade show on the automotive dealer calendar, ran for four days and was attended by thousands of automotive dealers looking to find out about the latest dealership products, business trends and technologies.

Infomedia's distributor for the Americas, EDS, represented the *Microcat* and *PartsImager* EPC products. Staff working the exhibit were constantly in demand, not only by dealers but also by automaker representatives wanting to learn about the latest versions of these products. In addition to showcasing the full range of Infomedia EPC versions available today, they demonstrated some of the forthcoming technology to notable interest.

With regards to new technology, Infomedia's EPC development team is working on the newest version of *Microcat*, which is due to be commercially released in FY2004. Management believes this latest version will again demonstrate that Infomedia is leading the automotive EPC field.



Mark Rush can't say enough about Microcat. And dogs.


❖ Mark Rush, General Manager of Don Rush Lincoln Mercury in Columbus, Ohio, believes Microcat electronic parts catalog, now solely distributed by EDS, is a dealer's best friend. "Microcat is feature rich and comes as a convenient, single DVD." Rush says. "Best of all, I pay on a monthly basis and am not locked into an expensive, long term contract. It's definitely earned my loyalty." Which leads us to dogs. Mark, a former CDJ player, subject to press for years as a regional board member for "Carve Company for Independents." Not unlike Microcat, these dogs provide great customer and are really great references. E-mail: mark@rushlincoln.com or call 800.444.4444.

Microcat
MULTIMEDIA PARTS CATALOG SYSTEM

EDS
solved.
www.edsgroup.com


Examples of EDS Microcat advertisements






For Jauna DuPratt, less IT downtime means more family uptime.

As systems administrator, Jauna DuPratt appreciates what EDS brings to the award-winning Don DuPratt Ford dealership in Dixon, California. "OMSA.NET and Microcat Electronic Parts Selling System are easy to use and virtually maintenance-free," Jauna says. "In addition, EDS goes out of their way to provide top-notch support." As a result, Jauna can spend less time on IT issues and more time with her family. Ready to make it to the top? Call 1-800-3450-EDS (prompt three) or visit our site.



Customer FTS: an additional fee will send you a FTS. Not all FTS pack. Not purchase necessary. Limited to one pack per Automobile Model. Offer available while supplies last.



Microcat
Electronic Parts Selling System

EDS
www.eds.com/arg

Acquisition of EDS PartsImager business

Infomedia announced in August 2002 that it acquired the *PartsImager* EPC business of American global services company Electronic Data Systems Inc. (EDS).

EDS developed *PartsImager*, which services the needs of thousands of end-users at GM, Lexus and Toyota dealerships in North and South America.

The purchase has expanded the presence and scope of Infomedia's EPC business globally, particularly in the Americas where EDS-Automotive Retail Group has taken on the role of Exclusive Distributor for an initial three year period. EDS-ARG is headquartered in Troy, Michigan.

Under the new distribution arrangements, EDS is responsible for sales, marketing, delivery and installation, customer support, training and administration services for both *Microcat* and *PartsImager* EPCs.

Concurrent with the acquisition, the Company entered into a data licence agreement with General Motors Corporation SPO (USA), whose vehicle brands include Buick, Cadillac, Chevrolet, GMC Trucks, Oldsmobile, Pontiac and Saturn.

Infomedia and its European distributor will distribute to and support the GM-SPO *PartsImager* customers in all the regions outside of the Americas.

The Infomedia and EDS transition teams achieved admirable results in maintaining high standards for customer service, training and product sales in the regions during the fast changeover period.

Since then subscriptions in the American markets have grown steadily. Management anticipates that EDS's larger dealer-facing infrastructure will expand *Microcat* and *PartsImager's* positive market profile and subscription numbers.



ACHIEVEMENTS

CONTINUED

“Superservice Menu™ will be to the service department what Microcat® is to the parts department: an exciting new way of doing business.”

DATA MANAGEMENT DIVISION (DMD)

The Data Management Division (Datateck Publishing Pty Ltd) continues to be a leading source of automotive publishing and data research expertise in the Australian market. Its services range from automotive cataloguing and technical illustrating to the development of software-based solutions. The Division offers a wide range of automotive analytical data services. DMD has added new customers and new services for existing customers to their portfolio in FY2003.

Its well-respected industry publications such as the *Lubrication and Tune-Up Guide™*, the Lubricant Recommendation Database and the service information and warranty packages used by local automotive suppliers such as Holden and Mitsubishi, form the backbone of DMD's business.

Below are two new product initiatives undertaken by DMD in FY2003.

Superservice Menus™

One of the challenges of ensuring a successful and profitable service department is to be able to quickly generate an accurate and competitive quotation. For a full service dealership this is not as easy as it sounds because it involves the synchronisation of many information sources. When the average dealer does up to 30,000 different service operations, producing a quotation quickly and accurately becomes an enormous task.

By working with ECD and BSD, it became clear that there was a void in the market for top quality service repair quoting information (referred to as 'service menus') for automotive dealers. A service menu is an information packet that details how a specific service interval or vehicle component replacement should be carried out and costed. It also includes information such as appropriate replacement part numbers, quantities and types of any fluids that may be required (e.g. engine oil or transmission fluid) and the manufacturer's recommended labour time for each operation.

The form in which this information is generally available varies from automaker to automaker and

even from dealer to dealer. It has in the past been stored in hard copy, which is expensive to maintain and keep current, and much more cumbersome and time-consuming to use.

Superservice Menus capture the vital information for these operations and combine this data with VIN and vehicle registrations in a single application. This allows the service area of a dealership to access this information for both quoting and invoicing purposes. The product is available in a stand-alone application (similar to *Microcat*) or via a data pack that is loaded into a dealer's Dealer Management System (DMS). The main benefits to dealers are that: the data is kept up to date on a monthly basis; easy to use; accurate; vehicle specific; and allows for consistency in service quoting. Repairs and service intervals are generally specified according to the manufacturers instructions. The application allows dealership staff to quote repair and maintenance prices with confidence.

Superservice Menus were first released in July 2003 to Toyota dealers in Australia, with other brand versions to be released soon.

Pontiac GTO Data Conversion

During FY2003, DMD was chosen to carry out the catalogue data preparation of the General Motors-Holden Monaro for the North American Pontiac GTO conversion. This is a very high profile vehicle release in the USA, with the GTO having a 'cult status' amongst American car enthusiasts. Accordingly, the vehicle conversion was conducted with painstaking attention to detail.

Based on the bill of materials from the vehicle factory, Infomedia's technicians turned the raw data into interpretable information. Each part is treated separately and is catalogued taking into account its individual application characteristics and state of interchangeability.

The resulting catalogue information is used by the manufacturers, franchises and third party suppliers. The DMD team was chosen for their track record of timely delivery of a quality result.

ACHIEVEMENTS

CONTINUED

BUSINESS SYSTEMS DIVISION (BSD)

During FY2002 and 2003 the Division has been developing technical and user interface enhancements to the underlying code base that was acquired in FY2001. Toward the end of FY2003, focus widened from product development activity to a pre-marketing phase. Throughout the year there were positive milestones passed. Among those were:

- *AutoLedgers* customers successfully commence ASP operation from Infomedia's Eastern Application Hosting Centre
- Steady progress in converting from its private data network to secure Internet-based VPN network
- Completion of a major product upgrade for *AutoLedgers* that included integration with products from the Company's other divisions
- Acquisition of a complementary DMS for small to medium size enterprises
- The development phase of the Future Motors Showcase

Several *AutoLedgers* dealers are now running the new ASP model and are reporting cost savings and improved operating speeds over their previous in-house IT operations. This choice is proving to be popular with existing customers as well as being the preferred choice of new customers.

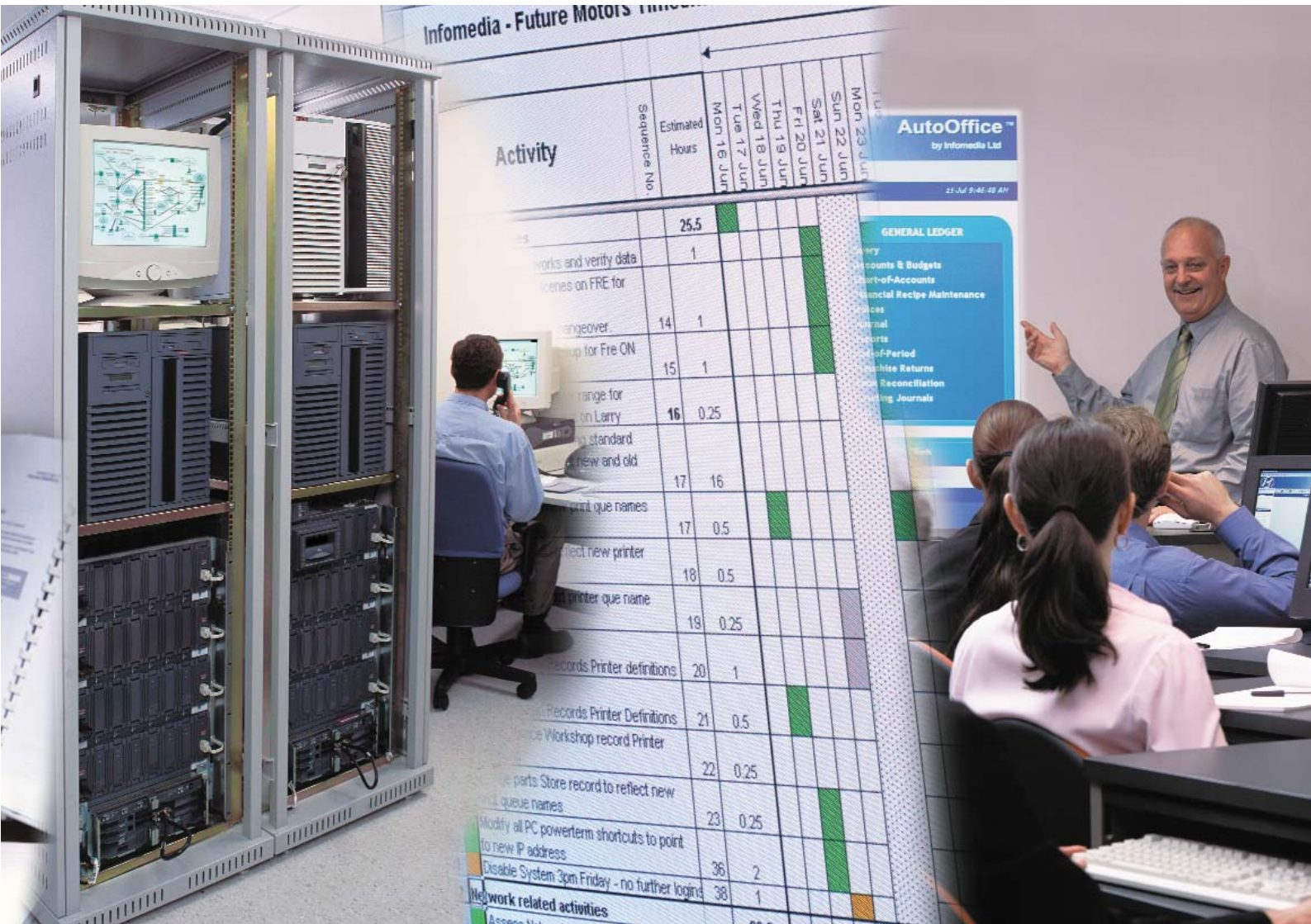
FY2003 has also seen the adoption of a new and transparent way of pricing the Company's DMS offerings that is reshaping the commercial playing field for such products. It saves subscribers from traditionally high start-up costs and allows them to pay a simple monthly cost per user subscription fee for a complete DMS utility delivered to their desktop. Through its western and eastern Application Hosting Centres, Infomedia manages the central processing equipment, data security, maintenance, and system personnel matters required to reliably deliver *AutoLedgers* online to dealerships around Australia.

During the year, the Division undertook a study to assess the overseas potential for Infomedia's DMS products. The information provided by the study has been encouraging. The Division is progressing to the next stage of determining which region may be most receptive to Infomedia's offerings.

BSD management views the traditional DMS



sales process as being inefficient and lacking transparency. In order to create a sales technology as efficient as its computing technology they developed a prototype venue called Infomedia's Future Motors Showcase in Perth. The Showcase provides a simulation and orientation environment that mimics the actual operational structures of a dealership. At the venue, customers and prospective customers will be able to simulate the actual operation of their business before they expand or subscribe to our products, eliminating the guesswork and uncertainty in the decision making process. The venue will demonstrate the powerful benefits that the Company's product convergence strategy has in store for dealers.



“AutoLedgers® has a set of features, functionality, speed and affordability that are changing what dealers expect from a DMS.”

ACQUISITIONS

ACQUISITION OF AUSTRALIAN WINDOWS PUBLISHING (AWP) BUSINESS

The business of Australian Windows Publishing Pty Ltd, which was acquired in July 2002, has experienced a smooth integration into Infomedia. The business is now called, Infomedia's Retail Products Group (RPG). Over the last 12 months, RPG has relocated its operations to Sydney while at the same time doubling transaction server revenues and increasing product sales by over 50% in FY2003.

ezimerchant[™] professional continues to be recognised as a leading product in its market segment by the media. The most recent in a string of plaudits from IT and user based journalists includes 'Best Buy' in PC User magazine, July 2003.

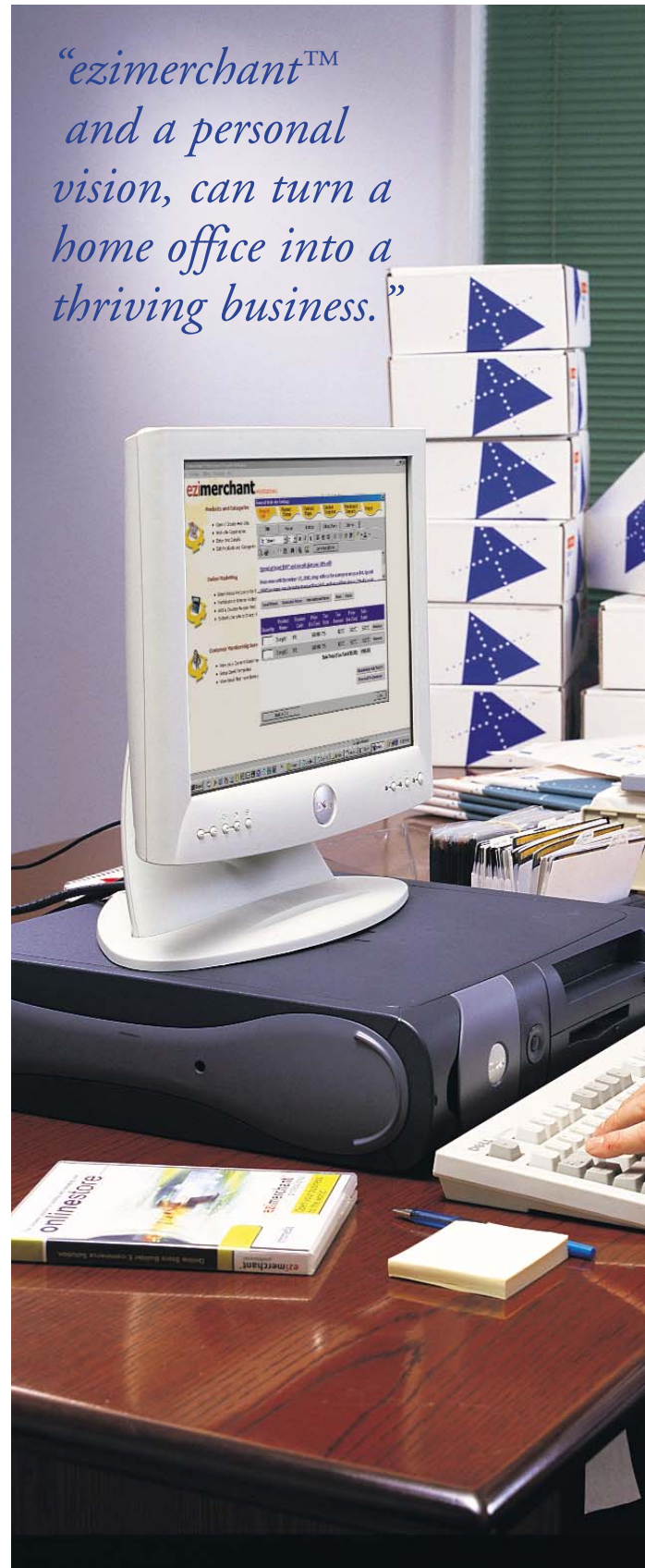
As an illustration of the e-commerce power *ezimerchant* has put in the hands of its Australian users, the statistical information derived from Infomedia's Global Transaction Server shows at least 25% of the transaction volume is export related. Server statistics also show that revenues for the same group of companies have grown four fold over the past twelve months. Both new users and current merchants are growing rapidly using Infomedia technology.

Once the RPG team had been transitioned successfully to the Sydney office, they commenced a series of marketing activities to test the product's appeal to a wider audience. The work started with a redesign of the product packaging and websites and continued with test marketing television commercials regionally. The commercials were run in regional NSW to determine what messages best communicate about the *ezimerchant* opportunity.

The first set of testimonial commercials ran for a period of four weeks and featured successful *ezimerchant* business entrepreneurs. The result was a marked increase in traffic to the *ezimerchant* website.

In addition to marketing *ezimerchant professional* and preparing for its new version 4.0 release, RPG developed a new shrinkwrap software application for release in FY2004 called *ezimailer*[™].

This new horizontal application caters for businesses of all sizes. It facilitates conducting professional email marketing campaigns with ease and allows email addressees to complete an



*“ezimerchant[™]
and a personal
vision, can turn a
home office into a
thriving business.”*



e-commerce transaction with the click of a button inserted into an email. This is a capability normally available in systems costing thousands of dollars.

ezimailer gives normal text and email documents, which are frequently used in direct marketing campaigns, the power of online transaction processing.

Sellers can add payment, buy and other transaction buttons directly into the email they are sending, which means their addressees can purchase or pay directly from the email through secure payment and checkout processes. *ezimailer* incorporates order management that can handle numerous transaction types and be exported to a business accounting system.

Like *ezimerchant professional*, *ezimailer* attracts both a purchase fee and recurring revenue streams.

ACQUISITIONS

CONTINUED



“For agricultural, motorcycle, marine and smaller automotive dealers, NOVA™ is the ideal DMS solution.”

ACQUISITION OF VM COMPUTER SERVICES (VMCS) BUSINESS

In March 2003, Infomedia announced the acquisition of the business of automotive DMS provider VM Computer Services Pty Ltd (VMCS), a company based in Queensland. Infomedia's wholly owned subsidiary, AutoConsulting Pty Ltd was the acquiring entity and will continue to operate the business from its Queensland facilities.

VMCS was the maker of the popular *MISS (Motor Industry Software System) Dealer management System (DMS)*, which is used by hundreds of dealerships across Australia. Now re-branded as *NOVA™*, the DMS is a popular choice with small to medium sized automobile and agricultural equipment dealerships that seek good functionality and ease-of-use without the burden of expensive high-end servers. The system is well respected in the market and has attracted a very loyal group of customers.

The *NOVA DMS* is targeted toward dealerships and vehicle outlets generally requiring between 3 to 50 terminals, which makes it complementary to the Infomedia's higher-end *AutoLedgers DMS*. Dealerships of this size are the norm in Europe and Asia too. In time, *NOVA* may be adapted to conform to overseas dealership and OEM requirements, thus extending its potential.

NOVA has a full GUI (graphical user interface) and can be installed on a low-cost Windows/Intel platform. This new business has both initial and recurring revenue aspects, and is compatible with the Company's core financial model.

The latest release of the software has been well received with the addition of a new vehicle sales module and service booking ability. The update also includes the full integration ability of Infomedia's *Superservice Menus*.

Recently, a leading Australian hire car company selected the *NOVA DMS* system for some of its vehicle sales operations. The John Deere Company has accredited the DMS for use by its Australian agricultural equipment dealerships, extending Infomedia's scope into this new genre of vehicle supplier.

The sales, installation and training for *NOVA* are handled by independent sales agents (ISAs). Since Infomedia's acquisition of the business, there have been additional ISAs appointed with the objective of

establishing an elastic national network of professional representatives for *NOVA*.

Infomedia anticipates that this acquisition will add critical mass to its Australian business systems offerings, making the Company the second largest DMS supplier in the country. It is also anticipated to provide an outlet for a number of new integrated data products such as its *Superservice Menus* and online parts location and ordering.

DEMO - Service Quoting (IPM) - Terminal 4789752 - Branch 1 - 03-09-2003

NOVA SERVICE QUOTING 09:47:49 AM, Wednesday, September 2003

1 Identify Customer
Customer Name: KROLL MATTHEW

2 Vehicle Selection
Model Description: Hilux 4x4 SRS Double Cab Utility Diesel Manual

3 Operation Selection
Search: RFFI

Code	Description
R005	REPLACE ENGINE OIL PRESSURE SWITCH
R006	REPLACE BOTH FRONT PARK LAMP GLOBES
R007	REPLACE LEFT FRONT PARK LAMP GLOBE
R008	REPLACE RIGHT FRONT PARK LAMP GLOBE
R009	REPLACE RADIATOR ASSEMBLY

Variant Description: BASIC OPERATION

Selected Operations:

Code	Description
S10	CARRY OUT 1000KM SERVICE AS PER HANDBOOK
R005	REPLACE ENGINE OIL PRESSURE SWITCH

Buttons: Done

DEMO - Service Quoting (IPM) - Terminal 4789752 - Branch 1 - 03-09-2003

NOVA SERVICE QUOTING 09:52:17 AM, Wednesday, September 2003

Quoting System

Quote Summary: Created date: 03-SEP-03 09:52:52

Quote: 11

Customer: KROLL MATTHEW
Address 1: 20 JEAYS ST
City: SCARBOROUGH
Company: AUTOCONSULTING
Phone hm: 3203 4071
Phone wk: 3204 4090

Additional Information:
Order Number:
Name: MATTHEW KROLL
Customer Type: Retail
Vehicle Due Time:
Service Franchise: SUBLET REPAIRS

1 HR 30 MIN \$149.48 (including GST: 12.59)

SOME PARTS NOT ON FILE. PRICE NOT INCLUDED IN PARTS TOTAL

Job	Invoice Description	QTY	Rate	Amount	Unit
1	CARRY OUT 1000KM SERVICE AS PER HANDBOOK.	1.1	88.51	60.52	48.90
	1) Includes: Replaced engine oil & oil filter.				
	2) Lubricated universal joints & sliding sleeves.				
	3) Tighten propeller shaft & drive shaft bolts.				
	4) Checked drive belts & adjusted tension as required.				
	5) Inspected wheel assemblies.				
	6) Inspected air filter element.				
	7) Inspected battery electrolyte.				
	8) Inspected front & rear brake pads, rotors & hoses for wear.				
	9) Checked all fluid levels & topped up as required.				
	10) Checked condition & pressures of all tyres including spare.				
	11) Checked lights, wipers/washers, horn & electrical systems.				
	12) Road tested vehicle & reported any defects.				
2	REPLACE ENGINE OIL PRESSURE SWITCH	0.2	12.46	11.00	9.00

Buttons: Close Quote, Save Quote, Load Quote, Print Quote, Repair Order, Service Booking

Examples of *NOVA* Graphical User interface (GUI)

VIEWS FROM OUR CUSTOMERS

Richard Barber, Director of Strategic Marketing and Business Development, Clifford Thames Ltd, Chelmsford, UK

Infomedia's European distribution partner

Clifford Thames provides a range of support and market development services for Infomedia products in Europe.

We are a tier-one global service provider to automakers in the aftermarket, specialising in parts and service content management, publishing, training, market support and implementation, similar to Infomedia's Datateck Division in Australia.

I first became aware of *Microcat* after it was demonstrated to Ford of Europe management in early 1996. We were managing Ford's cataloguing data and microfiche production at the time and involved with supporting a European EPC initiative as well. After seeing the capabilities of *Microcat*, a lot of people at Ford and CT were pretty enthusiastic about it but were uncertain if it could make the transition from a regional to international product.

After Ford asked us to provide a sample of European data to Infomedia, we had an opportunity to get to know their developers and management pretty well. I was very impressed not only with the product and their development plans, but also with the people in the business. They had a clear vision for their product, were focused on the customer, had a different kind of business model and possessed a real drive to be successful.

In those days, Infomedia was a much smaller organisation than it is now and, from a European perspective, far away. It was accepted by everyone involved at that stage, that in order to be a well-accepted product, customer support and services would need to be European based. Well, support and service are what Clifford Thames does, so we put up our hand for the job, and Infomedia thought that was a good idea too. I guess Ford of Europe did as well, as they granted the first *Microcat* data licence to Infomedia in 1997.

We all worked together to launch *Microcat* in Europe during 1997 and 1998. We benefited from a having a group of people in the manufacturer who were determined to have a great product for their dealers. There was a great deal of work to be done in delivering a product that worked for the European dealers since we were not only introducing a new EPC but also transitioning them from microfiche. We worked closely as a team to finalise the data and *Microcat*, often for very long hours. We travelled together around Europe conducting roadshows, which brought *Microcat* to the dealers. Despite the hard work there was also a great sense of fun and adventure, which I believe, still shines through the Infomedia-Clifford Thames relationship today and in *Microcat* itself.

When Infomedia launched *Microcat* it set a number of industry firsts and instantly became the global benchmark EPC. Nothing has changed in that respect since then. Continuous development of *Microcat* has kept the product out in front and the clear focus on being the best has never changed. Since 1997 many automakers have adopted *Microcat* and it has become the leading product in Europe.



Tracey Beckler, Director
Digital Camera Warehouse, Canterbury, NSW
ezimerchant professional customer

I started my business selling digital cameras over the Internet after a 'New Year's inspiration' and literally registered the business the first working day of 2001. As the name of the business suggests, we sell digital cameras and supplies via our website, www.digitalcamerawarehouse.com.au.

Once I had registered the business, I set about sourcing suppliers and software. In March 2001, I found *ezimerchant professional* on the Internet and got really excited. I downloaded the trial version and just loved it; it was exactly what I was looking for. Firstly, I did not need to be a programmer to use it. I found it very intuitive to set up the site initially and subsequently to keep it up to date with the latest products and prices. Additionally, it allowed me to link up to the major credit card payment gateways in minutes. When I compared the feature set, ease of use, quality of service and value for money, it became the clear choice for the business.

When I started the business, I was still working full time and operating from home but the business grew so rapidly I quickly needed to move into a shared office. I now employ two full time and five part time staff and we are about to move again into bigger premises. The great thing for our business is that with *ezimerchant* as our 'virtual shop front' it really helps to keep our overheads down; *ezimerchant* is excellent value for money.

Thanks to my inspiration and *ezimerchant professional*, the dream of a digital camera warehouse is now a thriving business. *ezimerchant* helped me to create this business and has really helped us to get good search ratings on the Internet, which is vital for a successful online business. When we need any support from the Infomedia team they have been great. Our calls and emails are always answered promptly and any problems have been sorted out with no fuss. We are looking forward to seeing the next update of *ezimerchant* to see what extra things we can do with our business in the future.

Tracey Beckler



VIEWS FROM OUR CUSTOMERS

CONTINUED

Gino Bieringer, General Manager Parts, Logistics and IT, DAIHATSU Deutschland GmbH, Toenisvorst, Germany

***Microcat* OEM distributor**

DAIHATSU Deutschland GmbH is one of the largest DAIHATSU importers in the world. Whilst the business is based in Germany, we are also responsible for the Austrian, Belgium, Luxembourg and Hungarian markets.

We first became aware of Infomedia when our Australian colleagues introduced us to *Microcat*. They had been using *Microcat* for about two years and recommended we look at the system for Europe. It was clear straight away that *Microcat* was designed with a large amount of input from parts professionals and that it was obvious it would provide major productivity gains to our dealers. Along with our DAIHATSU European import colleagues, we proposed to DAIHATSU management that they considered introducing an EPC for Europe, and that in our opinion *Microcat* would be a top candidate.

Richard Graham was invited to demonstrate the system to us at a distributor conference in 1998. Everyone was very impressed with what they saw and this led to DAIHATSU management in Japan taking the decision to adopt *Microcat* as our standard EPC internationally. Infomedia's response was great; within a couple of weeks of this meeting we had our first dealer version to trial.

One of the things we really like about *Microcat* is that it suits users of all abilities. The feature set is made to support parts people who are novices right through to highly skilled parts professionals. It is amazing how *Microcat* adapts to suit the needs of the user and their skill level, rather than the user having to adapt to the way *Microcat* wants them to work. It is great to see dealer staff with little experience being able to confidently give advice to their customers based on *Microcat* providing them with information that is of the highest quality. Comparing this to the previous way of selecting parts, the advantage is enormous. Furthermore, when Infomedia added local accessories to *Microcat*, the product became even more valuable to our dealers. We previously supplied this information in paper form and it was usually out of date before it left the printers. Now *Microcat* provides up to date data every month.

Having current data in the hands of dealers has always been a challenge in the parts and service business. A constant stream of new vehicles and the supersession of parts data means that since we introduced *Microcat* the time involved in managing this process and return of incorrectly ordered parts has reduced dramatically. With the resources we have freed up as a result of choosing *Microcat*, we are now able to spend more time actively selling parts.

In our experience it has not been uncommon to have the close attention of suppliers in the start up of any project. The great thing in our relationship with Infomedia is that we still feel that special 'start up' level attention four years later. It does not matter what part of the business we deal with or their area of expertise; we always get the same special attention and professional manner. I think it is Infomedia's culture to ensure that their products and service are 'top class'. Being involved with Infomedia and *Microcat* has been a very positive experience for DAIHATSU.



Marc Collins, General Parts Manager Palm Beach Lincoln Mercury, Florida, USA

Microcat customer

I am the General Parts Manager of Palm Beach Lincoln Mercury in Florida and we have one of the largest automotive parts departments in the USA. We have a total of 88 people in our wholesale parts department and eleven staff working the counters using *Microcat*. The staff create an average of fifteen hundred invoices per day covering 2500 product lines.

We first started using *Microcat* after a visit to Sunrise Ford who was the first local dealer in the area using the system. Always interested in seeing the latest thing to move our business forward, and having been intrigued by *Microcat's* advertising slogan "It's not too good to be true, it's the way it should be" prompted me to make the visit in December 1999. Within fifteen minutes of seeing *Microcat*, we knew it was for us.

From a business perspective, it was the savings and low cost of *Microcat*, combined with no contract and no maintenance charges that were all factors in our decision to change. Coming from an environment where long-term fixed price contracts and expensive hardware bundling were all part of the EPC purchasing decision, this was a refreshing change.

From a user's perspective our top producer cannot say enough about *Microcat*. Having used other EPCs, he says that *Microcat* is by far the best of the bunch. Using all of *Microcat's* keyboard shortcuts for speed has allowed him to increase his sales with the time saved in each look-up. He loves *Microcat* and says it will run rings around the other catalogs.

When other dealers ask about EPCs I tell them *Microcat* is the premier way to go - the world is going *Microcat*. It's a new way of doing business in the dealership. And combined with *Microcat's* ease-of-use and the flexibility of training choices from on-site to computer based training, the transition to *Microcat* is made easy.

The best thing I can say in summary is that *Microcat* has helped me sell more parts faster, with greater flexibility, while saving a bunch of money on the subscription price and all with no contract!



VIEWS FROM OUR CUSTOMERS

CONTINUED

Brad Davis, Administration Manager
John Page Motors, Caboolture, QLD
NOVA DMS customer

John Page Motors has been a user of NOVA™ since 1988 when a local IT supplier introduced us to the system. We had been using a pretty primitive accounting system and books to run the business at that stage. In fact I think the first part number we entered into the system was keyed straight from our Cardex. The benefit we saw straight away was the cost of the system and support versus what it offered our organisation. Overall, it was the best value for money system you could buy and is still giving us great value for money all these years later.

We operate a dual franchise with John Deere (tractor and ground care) and are a leading Nissan dealership to the rural area.

We employ 26 staff and offer full parts, sales and service to our customers and use the NOVA system in just about every aspect of our business.

The things we really like about NOVA is that it is very intuitive and user friendly. It is also very easy to train new staff and this is a major benefit to us in a busy dealership environment. We have had very few occurrences of down time and the system is one that really allows us to maximise our productivity.

Word of mouth was a powerful tool in this industry at the time we had the original recommendation and that is still true today. We have recommended the system heavily to other dealers over the years and have been responsible for a number of dealers taking the NOVA system - we think it is that good.

We see our relationship with Infomedia as a partnership more than anything. Infomedia provide us with the tools to allow us to get the job done very efficiently and effectively. We really appreciate the continuous improvement that goes into NOVA and feel the transition to a Windows environment has been very positive. The improved level of integration has also been well received and we look forward to Infomedia's continued commitment to providing us a great system at a value for money price.



Brad Davis

**Peter Dunn, Managing Director
The Kloster Group, Newcastle, NSW**

***AutoLedgers* customer**

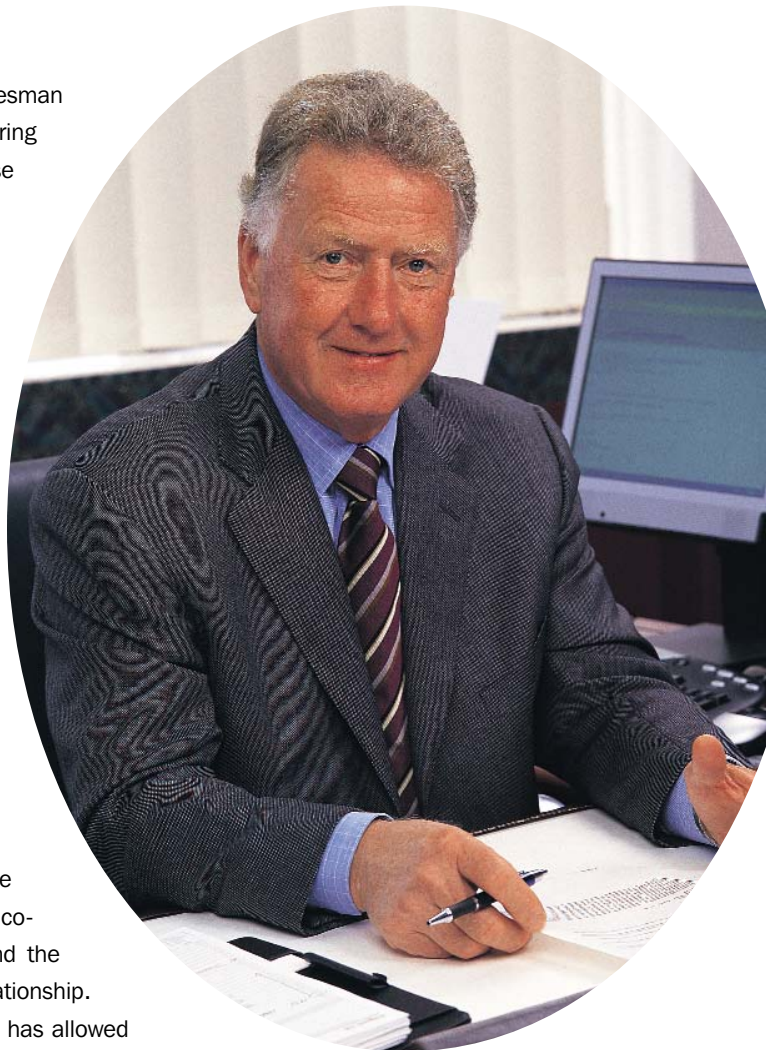
I have been with The Kloster Group for 27 years. I started as a Salesman and eventually took over the dealership some 15 years ago. During this time, the business has grown from being a single franchise Ford dealership into a large multi franchise operation. The Kloster Group now represents BMW, Chrysler, Daihatsu, Ford, Honda, Hyundai, Jeep, Mini, Nissan and Renault.

The Kloster Group has been a long time customer of Infomedia's technology. We have been using *AutoLedgers* in one form or another since I began working at Klosters and we were also one of the first *Microcat* customers back in the early 1990's.

Our business has grown enormously since the early years and one of the big benefits of the *AutoLedgers* system has been its flexibility to suit each of the stages along the way. As a customer, we also feel as though we have been instrumental in the development of the system. Infomedia listened to what we were trying to achieve and implemented the technology to suit our requirements. That's why the implementation of these features is so powerful. Equally, Infomedia's productivity and customer-focused solutions have helped us to progress and become as good as we are at our business. It's not easy to integrate five, six or in our case ten different franchises into the one operation, but with the co-operation between The Kloster Group and Infomedia teams, and the *AutoLedgers* system, we have made this a success. It's a great relationship.

The biggest benefit of the *AutoLedgers* system for us is that it has allowed us to integrate and centralise our business. Despite the fact that we are an operation that runs a multi-franchise dealership over a number of sites in the Hunter region of NSW, we still have a central control point. We have strong controls over the entire operation and powerful reporting tools to keep us constantly up to date on all areas of the business, whether it is at one of our main sites in Newcastle or at one of our regional locations. From the overall business perspective, it is easy to look at expanding our business with new sites. We simply set up *AutoLedgers* at a new site, and we are able to view the new component of the business from the central location straight away.

As a successful operation we are often asked our opinion on different areas of our business. When other dealers ask about what Dealer Management System (DMS) they should use, I tell them simply this. My advice is if you want a system that is practical, easy to use, is written by dealer people - for dealer people and is good value for money, then it has to be *AutoLedgers*.



VIEWS FROM OUR CUSTOMERS

CONTINUED

**Colin Johnson, General Service Manager
Strathpine Toyota and Torque Toyota, Strathpine and Redcliffe, QLD
Superservice Menus pilot dealer**

I have been with the Strathpine and Torque Toyota business for about six years. The dealerships are medium size, metropolitan Toyota dealerships in Brisbane. Between the two locations we run 36 service staff including myself and conduct about one and a half million dollars worth of retail labour sales, outside of warranty and internal labour sales.

The dealerships have been long time users of Infomedias technology in the form of *AutoLedgers* and *Partfinder*. Earlier this year I was offered the opportunity to become a pilot dealer for Superservice Menus and jumped at the chance. I saw this as a great opportunity to work with and help influence the development of a much-needed product in the motor industry.

It was apparent from the very beginning of the process that the Infomedias team was devoted to listening to and working closely with people who are 'hands-on' in the industry. They then develop precise, user-friendly technology that encompasses their research and uses their tools to supplement and leverage the years of experience we have in the business, not to fight against it or render it redundant. Infomedias also have a track record of continuing to refine and improve their technology to suit our evolving business requirements.

As has been the case with our other Infomedias products, their staff provides fast and efficient back-up and support. The benefits to our business are derived from working closely with the Infomedias team and them listening to our requirements. The technology and service Infomedias provides really help our staff do their job faster with a greater degree of accuracy, and this has resulted in us having a happy and productive workplace.

I would like to personally thank Alan Flude, our Infomedias Superservice Menus representative, and all of the project team for their devotion and continued enthusiasm in developing Superservice Menus. I had no hesitation at all in deciding to subscribe to Superservice Menus upon its release.



APPOINTMENTS AND AWARDS

Geoff Henderson joins Board of Directors

During February 2003, the Company announced that Mr Geoff Henderson had accepted a position as a Non-Executive Director on the Infomedia Board of Directors.

Mr Henderson had recently retired after 30 years service with Ford Motor Company, where he last held the position of Manager, Customer Service Division, Ford Asia Pacific. This position entailed controlling the parts and service operations of the Ford companies in 12 Asia Pacific countries with a combined revenue in excess of A\$650 million.

During his time with Ford, Mr. Henderson held a number of senior positions in Australia, New Zealand and North America. In addition to his roles in parts and service, logistics and finance, he headed up a number of special teams that were involved in, amongst other things, selling Ford Australia's plastics plant and conducting the global due diligence with respect to the parts and service operations for Ford's proposed acquisition of Daewoo.

Mr Henderson brings with him a wealth of experience in the automotive industry which is valued by the other Board members and management. He worked with the original *Microcat* project team during the product's inception and early development to ensure it met Ford's requirements and standards.

Mr Henderson took up his position effective 25 February 2003 and is Chairman of the Corporate Governance Committee.



Infomedia wins Australian Export Award

In November 2002, Infomedia won the ABC Asia-Pacific sponsored 'Information and Communications Technology Award' at the Australian Export Awards (AEA) presentation. These awards recognise Australian businesses for excellence and achievement and helps to recognise and profile the 'best of the best' export enterprises in Australia.

The AEA presentation was held at the Crown Casino in Melbourne and the Prime Minister, the Hon John Howard

MP, was among the list of notable guests. This year there were a record number of entries with 448 businesses from across Australia participating. It also included the highest number of National Finalists with 72 businesses being selected for the final round.

The AEA has earned the reputation throughout the Australian business community as one of the most prestigious and significant industry awards on the business calendar during their 40-year history.

The program is supported by many of Australia's leading corporations, industry groups and export facilitators. It also remains a top priority and has a leading focus with the Australian Government.

Austrade's Regional Trade Commissioner, Chris Jones said, "Companies like Infomedia are role models for other Australian businesses thinking of exporting."



OUTLOOK

The anticipated outlook for the 2004 financial year is for further managed revenue and profit growth. The primary activities where continued growth is anticipated include:

- increasing penetration of current products
- negotiating and completing more automaker data licence agreements
- growing use of *Microcat FRESH*
- successfully introducing new and line-extension products such as *Superservice Menus*, *AutoMotives CRM*, *AutoOffice* and others.

The Company expects that the continued revenue growth during the year will come from an increase in EPC subscriptions in Europe and North America. We expect positive growth in subscriptions for Toyota, Hyundai and General Motors along with contributions from the other existing customer bases.

As in previous years there will be a focus on obtaining additional data licence agreements to support further growth in the EPC products into the

future. Furthermore, we will be looking to extend our subscription-based existing customer relationships with the introduction of *Microcat FRESH*, the EPC that allows our franchised dealer customers to conduct e-commerce with their independent motor trade (IMT) customers.

We also expect Business Systems Division revenues to grow and provide a good platform for strong growth during this decade.

Infomedia may continue to make selective acquisitions in order to build the Company's product, intellectual property, market share and personnel asset base. The type of business targeted for acquisition will generally have the following benefits:

- access to additional data licence rights
- intellectual property to enhance or expand the existing product range
- access to markets currently not available to Infomedia
- additional EPC, DMS or service and vehicle data product subscription agreements.

AUDITED ACCOUNTS

Annual Financial Report

Infomedia

DIRECTORS' REPORT

Your Directors submit their report for the year ended 30 June 2003. The names and details of the Directors of the Company in office during the financial year and until the date of this report are:

**FRANCES MARY HERNON
NON-EXECUTIVE DIRECTOR
(CHAIRMAN OF REMUNERATION
COMMITTEE)**

Fran Hemon was appointed to the Infomedia Board of Directors on 19 June 2000. Ms Hemon has extensive experience in media, publishing, marketing and technology. She has held senior editorial positions at News Ltd and Murdoch Magazines and was General Manager of Harrison Communications and Director of Publicity at Channel 10, Managing Editor of NRMA's member magazine The Open Road, Manager, Business Communications for NRMA and most recently, Senior Account Manager, Group IT&T for the Insurance Australia Group (IAG). Ms Hemon also serves on Infomedia's Audit and Corporate Governance Committees.

**MYER HERSZBERG
NON-EXECUTIVE DIRECTOR**

Myer Herszberg has been a Director of Infomedia since 1992. Mr Herszberg has extensive consumer electronics experience and was active in bringing home computers to Australia in the early 1980s. As founder and proprietor of Melbourne's Denman Audio chain 25 years ago, he has also brought many leading edge electronic products to Australia. Mr Herszberg also serves on Infomedia's Audit and Corporate Governance Committees.

**BARRY RAYMOND FORD
NON-EXECUTIVE DIRECTOR
(CHAIRMAN OF AUDIT
COMMITTEE)**

Barry Ford was appointed to the Infomedia Board of Directors on 19 June 2000. Mr Ford was Director of Finance and Chief Financial Officer of Goodman Fielder Ltd from 1997 to 1999 and has sat on a number of boards, including the Island Food Company and Yallourn Energy where he was Chairman of the Audit Committee. Mr Ford held various financial management positions at General Motors Corporation between 1964 and 1989 including Director, Overseas Financial Planning & Analysis at GM Corp USA from 1984 to 1986 and Director of Finance and Strategic Planning at General Motors-Holden from 1987 to 1989.

**ANDREW PATTINSON
VICE-CEO**

Andrew Pattinson was appointed to the Board of Directors on 31 October 2001. He has played a leading role in Infomedia for over 15 years, with 6 of these as Director of Production and Operations in Sydney and more recently 2 years as General Manager of the Data Management Division in Melbourne. He moved back to Sydney in January 2002 to take on the role of Infomedia's Vice-CEO.



INFOMEDIA'S

EMS

UTURE MOTOR
OWCASE

**RICHARD DAVID GRAHAM
CHAIRMAN AND CEO**

Richard Graham has held senior management positions in the American and Australian computer industry since 1977. Mr Graham has been Managing Director of Infomedia since 1988. He commenced his technology career at ComputerLand Corp (USA) and ComputerLand Australia Pty Ltd, where he held the positions of Marketing Director and General Manager respectively. In 1982 he founded Wiser-Microsoft, Microsoft's first full service distributor in Australia.

**GEOFFREY THOMAS HENDERSON
NON-EXECUTIVE DIRECTOR
(CHAIRMAN OF CORPORATE
GOVERNANCE COMMITTEE)**

Geoff Henderson was appointed to the Infomedia Board of Directors on 25 February 2003. At the end of 2002 Mr Henderson retired after 30 years service with Ford Motor Company where he held the position of Manager, Customer Service Division, Ford Asia Pacific. This position entailed controlling the parts and service operations of the Ford companies in 12 Asia Pacific countries with a combined revenue in excess of A\$650 million. During his time with Ford, Mr Henderson held a number of senior positions in Australia, New Zealand and North America in numerous Ford divisions including Finance, Purchasing and Parts and Service.

DIRECTORS' REPORT

CONTINUED

INTERESTS IN THE SHARES AND OPTIONS OF THE COMPANY AND RELATED BODIES CORPORATE

As at the date of this report, the interests of the Directors in the shares and options of the Company were:

	INFOMEDIA LTD	
	ORDINARY SHARES FULLY PAID	OPTIONS OVER ORDINARY SHARES
Wiser Laboratory Pty Limited	100,277,501	-
Yarragene Pty Limited	39,421,599	-
Andrew Pattinson	4,407,716	648,000
Wiser Centre Pty Limited	1,000,000	-
Richard Graham	926,559	-
Barry Ford	116,666	-
Fran Hemon	5,000	-
Geoff Henderson	-	100,000

Richard Graham is the sole Director and beneficial shareholder of Wiser Laboratory Pty Limited. Richard Graham is a Director of Wiser Centre Pty Limited, trustee for the Wiser Centre Pty Ltd Superannuation Fund. Myer Herszberg is a Director and major shareholder of Yarragene Pty Limited.

PRINCIPAL ACTIVITIES

Infomedia Ltd is a company limited by shares that is incorporated and domiciled in Australia.

The principal activities during the year of entities within the consolidated entity were:

- developer and supplier of electronic parts catalogues for the automotive industry globally;
- information management, analysis and creation for the domestic automotive and oil industries; and
- developer and supplier of dealer management systems for the motor vehicle industry.

There have been no significant changes in the nature of those activities during the year.

EMPLOYEES

The consolidated entity employed 171 (2002: 135) full time employees as at 30 June 2003.

DIVIDENDS

Dividends paid or declared during the year:	\$'000
Interim dividend – 1.5 cents per share – fully franked	4,866
Final dividend – 1.9 cents per share – fully franked	6,168

NET TANGIBLE ASSETS PER SHARE

The consolidated entity's net tangible assets per share are as follows:	Cents
Net tangible assets per share at 30 June 2003	4.90
Net tangible assets per share at 30 June 2002	7.32

REVIEW AND RESULTS OF OPERATIONS

Financial

The consolidated entity experienced improvement in sales and profits over the prior year. Revenue from ordinary activities increased by 41% and profit from ordinary activities after income tax expense increased by 37%.

SIGNIFICANT CHANGES IN THE STATE OF AFFAIRS

There has been no significant change in the state of affairs of the Company since the last Directors' report.

SIGNIFICANT EVENTS AFTER THE BALANCE DATE

There has been no matter or circumstance that has arisen since the end of the financial year, that has significantly affected, the operations of the Company, the results of those operations, or the state of affairs of the Company.

LIKELY DEVELOPMENTS AND EXPECTED RESULTS

The Directors anticipate that the 2004 financial year to be a period of managed growth of its traditional business and maximising the integration success of its acquisitions made. The most significant area for change is anticipated to be in:

- continued expansion of subscription revenues for Infomedia's products;
- continued development of Infomedia's software including online delivery; and
- organisation of an enhanced product range arising from the integration of recently acquired businesses.

It is anticipated that the 2004 financial year would show continued improvement in profits.

ENVIRONMENTAL REGULATION AND PERFORMANCE

The consolidated entity is not subject to any particular or significant environmental regulation under a law of the Commonwealth of Australia or of a State or Territory.

SHARE OPTIONS

Andrew Pattinson received 582,000 options on 5 July 2002 pursuant to the Employee Option Plan. Geoff Henderson received 100,000 options on 25 February 2003 upon his commencement with the Company as Non-Executive Director. No other options were granted to Directors during the financial year ended 30 June 2003.

At the date of this report, there were 8,875,583 unissued ordinary shares under options. Refer to notes 27 and 32 for further details.

SELECTIVE SHARE PLAN

At the date of this report, 8,400,805 shares have been offered to selected persons pursuant to the Selective Share Plan. There are no remaining shares to be offered under the plan. The consideration for each share offered was nil. Refer to note 27 for further details.

All Selective Share Plan shares allotted during the financial year ended 30 June 2003 were made in accordance with the plan and pursuant to the Initial Public Offering (IPO) document dated 14 July 2000.

INDEMNIFICATION AND INSURANCE OF DIRECTORS AND OFFICERS

During the year the Company paid a premium in relation to insuring Directors and other officers against liability incurred in their capacity as a Director or officer of the Company.

The insurance contract specifically prohibits the disclosure of the nature of the policy and amount of premium paid.

DIRECTORS' REPORT

CONTINUED

DIRECTORS' AND OTHER OFFICERS' EMOLUMENTS

The Remuneration Committee of the Board of Directors is responsible for determining and reviewing compensation arrangements for the Directors and the executive team. The Remuneration Committee assesses the appropriateness of the nature and amount of emoluments of such officers on a periodic basis by reference to relevant employment market conditions with the overall objective of ensuring maximum stakeholder benefit from the retention of a high quality board and executive team.

Details of the nature and amount of each element of the emolument of each Director of the Company and the consolidated entity:

EMOLUMENTS OF DIRECTORS OF INFOMEDIA LTD								
ANNUAL EMOLUMENTS			LONG-TERM EMOLUMENTS					
	Base Fees	Other (a)	Superannuation	Selective Share Plan (pursuant to IPO)			Options Granted (c)	
	\$	\$	\$	No.	Cost to Company \$	Market Value \$ (b)	No.	\$
Richard Graham	203,977	9,210	17,100	308,853	-	247,082	-	-
Andrew Pattinson	172,567	-	15,266	61,770	-	49,416	582,000	101,280
Myer Herszberg	40,000	-	3,600	-	-	-	-	-
Barry Ford	40,000	-	3,600	-	-	-	-	-
Fran Heron	40,000	-	3,600	-	-	-	-	-
Geoff Henderson	13,538	-	1,218	-	-	-	100,000	17,960

EMOLUMENTS OF EXECUTIVES OF INFOMEDIA LTD									
ANNUAL EMOLUMENTS			LONG-TERM EMOLUMENTS						
	Base Fees	Other (a)	Super-annuation	Redundancy Payments	Employee Share Plan			Options granted (c)	
	\$	\$	\$	\$	No.	Cost to Company \$	Market Value \$ (b)	No.	\$
Gary Martin	134,269	4,065	11,666	-	2,454	-	2,000	582,000	101,280
Nick Georges	132,693	-	11,682	-	2,454	-	2,000	582,000	101,280
Guy Bryant	131,237	-	11,657	-	2,454	-	2,000	90,000	15,660
Peter Adams	124,181	7,603	11,670	-	2,454	-	2,000	90,000	15,660
Michael Connor	-	-	-	120,000	1,111	-	1,000	-	-

(a) The category 'Other' includes the value of any non-cash benefits provided

(b) The value attributed to the Selective Share Plan and Employee Share Plan is calculated as the total number of shares allotted multiplied by the weighted average market price of the shares of the five trading days on the Australian Stock Exchange preceding first date of offer.

(c) Options granted as part of remuneration have been valued using an option pricing model which takes into account factors such as the exercise price, the current level of volatility of the underlying share price and the time to maturity of the option. There was no cost to the Company in issuing the options.

DIRECTORS' MEETINGS

The number of meetings of Directors (including meetings of committees of Directors) held during the year and the number of meetings attended by each Director were as follows:

	Directors' Meetings	MEETINGS OF COMMITTEES	
		Audit & Corporate Governance	Remuneration
Number of meetings held:	9	4	1
Number of meetings attended:			
Richard Graham	9	-	-
Geoff Henderson	2	-	-
Andrew Pattinson	8	-	-
Myer Herszberg	7	4	1
Barry Ford	9	4	-
Fran Hemon	9	4	1

ROUNDING

The amounts contained in this report and in the financial report have been rounded to the nearest \$1,000 (where rounding is applicable) under the option available to the Company under ASIC class Order 98/0100. The Company is an entity to which the Class Order applies.

Signed in accordance with a resolution of the Directors.



Richard David Graham
Chairman

Sydney, 27 August 2003

STATEMENT OF FINANCIAL PERFORMANCE

YEAR ENDED 30 JUNE 2003	NOTES	CONSOLIDATED		INFOMEDIA LTD	
		2003 \$'000	2002 \$'000	2003 \$'000	2002 \$'000
Revenue from ordinary activities	2(i)	62,652	44,465	60,584	42,395
Expenses from ordinary activities excluding Supreme Court Litigation and borrowing costs	2(ii)	(36,067)	(23,859)	(33,730)	(22,206)
Borrowing costs expense	2(iii)	(348)	(11)	(348)	(11)
Costs incurred in defending and disposing of Supreme Court Litigation	2(iv)	-	(1,218)	-	(1,218)
Profit from ordinary activities before income tax expense		26,237	19,377	26,506	18,960
Income tax expense relating to ordinary activities	3	(7,912)	(5,968)	(7,888)	(5,661)
Profit from ordinary activities after income tax expense	5	18,325	13,409	18,618	13,299
Total revenues, expenses and valuation adjustments attributable to Infomedia Ltd and recognised directly in equity		-	-	-	-
Total changes in equity other than those resulting from transactions with owners as owners		18,325	13,409	18,618	13,299
Basic earnings per share (cents per share)	23	5.65	4.15		
Diluted earnings per share (cents per share)	23	5.65	4.13		
Franked dividends per share (cents per share)	4	3.40	2.75		

STATEMENT OF FINANCIAL POSITION

AT 30 JUNE 2003	NOTES	CONSOLIDATED		INFOMEDIA LTD	
		2003 \$'000	2002 \$'000	2003 \$'000	2002 \$'000
CURRENT ASSETS					
Cash		19,352	18,785	19,001	18,196
Receivables	6	9,313	5,481	8,807	4,871
Inventories	7	106	61	86	44
Other	8	540	228	529	212
TOTAL CURRENT ASSETS		29,311	24,555	28,423	23,323
NON-CURRENT ASSETS					
Receivables – wholly owned group	9	-	-	6,742	5,965
Investments	10	-	-	-	-
Property, plant and equipment	12	7,082	6,890	4,602	4,248
Intangible assets	13	27,265	5,573	22,520	2,182
Deferred research & development costs	14	2,748	2,503	2,748	2,503
Deferred tax assets	15	1,206	603	1,040	473
TOTAL NON-CURRENT ASSETS		38,301	15,569	37,652	15,371
TOTAL ASSETS		67,612	40,124	66,075	38,694
CURRENT LIABILITIES					
Payables	16	3,823	1,845	3,693	1,611
Interest-bearing liabilities	17	2,384	58	2,384	58
Provisions excluding tax liabilities	18	963	5,902	808	5,612
Provision for income tax		1,176	1,026	1,155	1,104
Deferred revenue	19	5,304	605	4,820	406
TOTAL CURRENT LIABILITIES		13,650	9,436	12,860	8,791
NON-CURRENT LIABILITIES					
Interest-bearing liabilities	20	8,128	14	8,128	14
Provisions excluding tax liabilities	21	680	201	354	103
Deferred tax liabilities		2,004	782	1,977	782
TOTAL NON-CURRENT LIABILITIES		10,812	997	10,459	899
TOTAL LIABILITIES		24,462	10,433	23,319	9,690
NET ASSETS		43,150	29,691	42,756	29,004
EQUITY					
Contributed equity	22	17,474	17,474	17,474	17,474
Retained profits	5	25,676	12,217	25,282	11,530
TOTAL EQUITY		43,150	29,691	42,756	29,004

STATEMENT OF CASH FLOWS

YEAR ENDED 30 JUNE 2003	NOTES	CONSOLIDATED		INFOMEDIA LTD	
		2003 \$'000	2002 \$'000	2003 \$'000	2002 \$'000
CASH FLOWS FROM OPERATING ACTIVITIES					
Receipts from customers		60,551	46,823	58,256	44,232
Payments to suppliers and employees		(30,463)	(25,066)	(29,692)	(24,766)
Interest received		723	575	845	689
Borrowing costs paid		(348)	(11)	(348)	(11)
Income tax paid		(7,225)	(6,737)	(7,204)	(6,016)
NET CASH FLOWS FROM OPERATING ACTIVITIES	24 (a)	23,238	15,584	21,857	14,128
CASH FLOWS FROM INVESTING ACTIVITIES					
Acquisition of property, plant and equipment		(1,332)	(4,617)	(1,296)	(2,849)
Proceeds from sale of property, plant and equipment		-	15	-	15
Purchase of EDS <i>Partsmager</i> catalogue business		(22,076)	-	(22,076)	-
Purchase of Australian Windows Publishing business		(596)	-	(596)	-
Purchase of VM Computer Services business		(1,583)	-	-	-
Payment of option to acquire a business		-	(60)	-	(60)
NET CASH FLOWS USED IN INVESTING ACTIVITIES		(25,587)	(4,662)	(23,968)	(2,894)
CASH FLOWS FROM FINANCING ACTIVITIES					
Proceeds from borrowings		21,779	-	21,779	-
Repayment of borrowings		(9,074)	-	(9,074)	-
Dividends paid on ordinary shares		(9,730)	(8,874)	(9,730)	(8,874)
Finance lease principal paid		(59)	(115)	(59)	(115)
NET CASH FLOWS FROM/(USED IN) FINANCING ACTIVITIES		2,916	(8,989)	2,916	(8,989)
NET INCREASE IN CASH HELD		567	1,933	805	2,245
Add opening cash brought forward		18,785	16,852	18,196	15,951
CLOSING CASH CARRIED FORWARD	24 (b)	19,352	18,785	19,001	18,196

NOTES TO FINANCIAL STATEMENTS

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

(a) Basis of accounting

The financial statements have been prepared in accordance with the historical cost convention.

The financial report is a general purpose financial report which has been prepared in accordance with the requirements of the Corporations Act 2001 which includes applicable Accounting Standards. Other mandatory professional reporting requirements (Urgent Issues Group Consensus Views) have also been complied with.

(b) Changes in accounting policies

The accounting policies adopted are consistent with those of the previous year except for the accounting policies with respect to the provision for dividends and employee benefits.

(i) Provision for dividends

The consolidated entity has adopted the new Accounting Standard AASB 1044 "Provisions, Contingent Liabilities and Contingent Assets" which has resulted in a change in the accounting for the dividends provision. Previously, the consolidated entity recognised a provision for dividend based on the amount that was proposed or declared after the reporting date. In accordance with the requirements of the new Standard, a provision for dividends will only be recognised at the reporting date where the dividends have been declared, determined or publicly recommended prior to the reporting date. The effect of the revised policy has been to increase consolidated retained profits and decrease provisions at the beginning of the year by \$4,864,000 (refer to note 5). In accordance with the new Standard, no provision for dividend has been recognised for the year ended 30 June 2003.

(ii) Employee benefits

The consolidated entity has adopted the revised Accounting Standard AASB 1028 "Employee Benefits", which has resulted in a change in the accounting policy for the measurement of employee benefit liabilities. Previously, the consolidated entity measured the provision for employee benefits based on remuneration rates at the date of recognition of the liability. In accordance with the requirements of the revised Standard, the provision for employee benefits is now measured based on the remuneration rates expected to be paid when the liability is settled. The effect of the revised policy has been to decrease current year profits by \$125,635 due to an increase in the employee benefits expense. Current provisions at 30 June 2003 have also increased by \$125,635 as a result of the change in accounting policy.

(c) Principles of consolidation

The consolidated financial statements are those of the economic entity, comprising Infomedia Ltd (the parent entity) and all entities which Infomedia Ltd controlled from time to time during the year and at balance date.

Information from the financial statements of subsidiaries is included from the date the parent company obtains control until such time as control ceases. Where there is loss of control of a subsidiary, the consolidated financial statements include the results for the part of the reporting period during which the parent company has control.

Subsidiary acquisitions are accounted for using the purchase method of accounting.

The financial statements of subsidiaries are prepared for the same reporting period as the parent entity, using consistent accounting policies. Adjustments are made to bring into line any dissimilar accounting policies which may exist.

All intercompany balances and transactions, including recognised profits arising from intra-group transactions, have been eliminated in full. Unrealised losses are eliminated unless costs cannot be recovered.

(d) Foreign currencies

Translation of foreign currency transactions

Transactions in foreign currencies of entities within the consolidated entity are converted to local currency at the rate of exchange ruling at the date of the transaction.

Amounts payable to and by the entities within the consolidated entity that are outstanding at the balance date and are denominated in foreign currencies have been converted to local currency using rates of exchange ruling at the end of the financial year.

Except for certain specific hedges and hedges of foreign currency operations, all resulting exchange differences arising on settlement or re-statement are brought to account in determining the profit or loss for the financial year, and transaction costs, premiums and discounts on forward currency contracts are deferred and amortised over the life of the contract.

Forward exchange contracts

The consolidated entity enters into forward exchange contracts where it agrees to sell specified amounts of foreign currencies in the future at a predetermined exchange rate. The objective is to match the contract with anticipated future cash flows from sales and purchases in foreign currencies, to protect the consolidated entity against the possibility of loss from future exchange rate fluctuations. The forward exchange contracts are usually for no longer than 12 to 24 months.

Forward exchange contracts are recognised at the date the contract is entered. Exchange gains or losses on forward exchange contracts are charged to the profit and loss except those relating to hedges of specific commitments which are deferred and included in the measurement of the sale or purchase.

NOTES TO FINANCIAL STATEMENTS

CONTINUED

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(e) Cash and cash equivalents

Cash on hand and in banks and short-term deposits are stated at nominal values.

For the purposes of the Statement of Cash Flows, cash includes cash on hand and in banks, and money market investments readily convertible to cash within 2 working days, net of outstanding bank overdrafts.

(f) Trade and other receivables

Trade receivables are recognised and carried at original invoice amount less a provision for any uncollectable debts. An estimate for doubtful debts is made when collection is no longer probable. Bad debts are written-off as incurred.

Receivables from related parties are recognised and carried at the nominal amount due. Interest is taken up as income on an accrual basis.

(g) Investments

All non-current investments are carried at the lower of cost and recoverable amount.

(h) Inventories

Manufacturing

Inventories are valued at the lower of cost and net realisable value.

Costs incurred in bringing each product to its present location and condition are accounted for as follows:

- Raw materials – purchase cost on a first-in-first-out basis; and
- Work-in-progress – cost of direct labour and materials.

(i) Recoverable amount

Non-current assets are not carried at an amount above their recoverable amount, and where carrying values exceed this recoverable amount assets are written down.

(j) Property, plant and equipment

Cost and valuation

Property, plant and equipment are carried at cost.

Depreciation

Depreciation is provided on a straight line basis on all property, plant and equipment, other than freehold land.

Major depreciation periods are:

	2003	2002
Freehold buildings:	40 years	40 years
Leasehold improvements:	5 to 20 years	5 to 20 years
Plant and equipment:	3 to 15 years	3 to 15 years
Plant and equipment under lease:	3 years	3 years

(k) Leases

Leases are classified at their inception as either operating or finance leases based on the economic substance of the agreement so as to reflect the risks and benefits incidental to ownership.

Operating leases

The minimum lease payments of operating leases, where the lessor effectively retains substantially all of the risks and benefits of ownership of the leased item, are recognised as an expense on a straight line basis.

Contingent rentals are recognised as an expense in the financial year in which they are incurred.

Finance leases

Leases which effectively transfer substantially all of the risks and benefits incidental to ownership of the leased item to the consolidated entity are recognised at the present value of the minimum lease payments and disclosed as property, plant and equipment under lease. A lease liability of equal value is also recognised.

Capitalised lease assets are depreciated over the estimated useful life of the assets. Minimum lease payments are allocated between interest expense and reduction of the lease liability with the interest expense calculated using the interest rate implicit in the lease and charged directly to profit and loss.

The cost of improvements to or on leasehold property is recognised, disclosed as leasehold improvements, and amortised over the unexpired period of the lease or the estimated useful lives of the improvements, whichever is the shorter.

(l) Intangibles

Goodwill

Goodwill represents the excess of the purchase consideration over the fair value of identifiable net assets acquired at the time of acquisition of a business or shares in a controlled entity.

Goodwill is amortised by the straight-line method over the period during which benefits are expected to be received. This is taken as being 10 years.

Intellectual Property

Intellectual property relates to copyright and software codes over key products. Intellectual property is amortised over its useful life, being 10 years.

(m) Trade and other payables

Liabilities for trade creditors and other amounts are carried at cost which is the fair value of the consideration to be paid in the future for goods and services received, whether or not billed to the consolidated entity.

Payables to related parties are carried at the principal amount. Interest, when charged by the lender, is recognised as an expense on an accrual basis.

(n) Provisions

Provisions are recognised when the economic entity has a legal, equitable or constructive obligation to make a future sacrifice of economic benefits to other entities as a result of past transactions or other past events, it is probable that a future sacrifice of economic benefits will be required and a reliable estimate can be made of the amount of the obligation.

A provision for dividends is not recognised as a liability unless the dividends are declared, determined or publicly recommended on or before the reporting date.

(o) Revenue in advance

Certain contracts allow annual subscriptions to be invoiced in advance. The components of revenue relating to the subscription period beyond balance date are recorded as a liability.

(p) Loans and borrowings

All loans are measured at the principal amount. Interest is charged as an expense as it accrues. Finance lease liability is determined in accordance with the requirements of AASB 1008: Leases.

(q) Share capital

Ordinary share capital is recognised at the fair value of the consideration received by the Company. Any transaction costs arising on the issue of ordinary shares are recognised directly in equity as a reduction of the share proceeds received.

(r) Revenue recognition

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the entity and the revenue can be reliably measured. The following specific recognition criteria must also be met before revenue is recognised:

Subscriptions

Subscription revenue is recognised when the copyright article has passed to the buyer with related support revenue being recognised over the service period. Where the copyright article and related support revenue are inseparable then the revenue is recognised over the service period.

Interest

Control of a right to receive consideration for the provision of, or investment in, assets has been attained.

(s) Cost of goods sold

Cost of goods sold includes the direct cost of raw materials and agency costs associated with the manufacture and distribution of the product.

(t) Taxes

Income taxes

Tax-effect accounting is applied using the liability method whereby income tax is regarded as an expense and is calculated on the accounting profit after allowing for permanent differences. To the extent timing differences occur between the time items are recognised in the financial statements and when items are taken into account in determining taxable income, the net related taxation benefit or liability, calculated at current rates, is disclosed as a future income tax benefit or a provision for deferred income tax. The net future income tax benefit relating to tax losses and timing differences is not carried forward as an asset unless the benefit is virtually certain of being realised.

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Goods and services tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST except:

- where the GST incurred on a purchase of goods and services is not recoverable from the taxation authority, in which case the GST is recognised as part of the acquisition of the asset or as part of the expense item as applicable; and
- receivables and payables are stated with the amount of GST included.

The net amount of GST recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the Statement of Financial Position.

Cash flows are included in the Statement of Cash Flows on a gross basis and the GST component of cash flows arising from investing and financing activities, which is recoverable from, or payable to, the taxation authority are classified as operating cash flows.

Commitments and contingencies are disclosed net of the amount of GST recoverable from, or payable to, the taxation authority.

(u) Employee entitlements

Provision is made for employee entitlement benefits accumulated as a result of employees rendering services up to the reporting date. These benefits include wages and salaries, annual leave and long service leave.

Liabilities arising in respect of wages and salaries, annual leave and any other employee entitlements expected to be settled within twelve months of the reporting date are measured at their nominal amounts based on remuneration rates which are expected to be paid when the liability is settled. All other employee entitlement liabilities are measured at the present value of the estimated future cash outflow to be made in respect of services provided by employees up to the reporting date. In determining the present value of future cash outflows, the interest rates attaching to government guaranteed securities which have terms to maturity approximating the terms of the related liability are used.

Employee entitlements expenses and revenues arising in respect of the following categories:

- wages and salaries, non-monetary benefits, annual leave, long service leave and other leave entitlements; and
- other types of employee entitlements.

are charged against profits on a net basis in their respective categories.

The value of shares issued under the employee share scheme described in note 27 is not being charged as an employee entitlement expense.

In respect of the consolidated entity's accumulated benefits superannuation plans, any contributions made to the superannuation funds by entities within the consolidated entity are charged against profits when due.

(v) Research and development costs

Research and development costs are expensed as incurred, except where the future benefits are recoverable beyond any reasonable doubt. When research and development costs are deferred such costs are amortised over future periods on a basis related to expected future benefits. Unamortised costs are reviewed at each balance date to determine the amount (if any) that is no longer recoverable and any amount identified is written off.

(w) Earnings per share

Basic earnings per share is determined by dividing the profit from ordinary activities after related income tax expense by the weighted average number of ordinary shares outstanding during the financial year. Diluted EPS is calculated as net profit attributable to members, adjusted for:

- cost of servicing equity (other than dividends);
- the after tax effect of dividends and interest associated with dilutive potential ordinary shares that have been recognised as expenses; and
- other non-discretionary changes in revenue or expenses during the period that would result from the dilution of potential ordinary shares;

divided by the weighted average number of ordinary shares and dilutive potential ordinary shares, adjusted for any bonus element.

YEAR ENDED 30 JUNE 2003	NOTES	CONSOLIDATED		INFOMEDIA LTD	
		2003 \$'000	2002 \$'000	2003 \$'000	2002 \$'000
2. PROFIT FROM ORDINARY ACTIVITIES					
Profit from ordinary activities before income tax expense includes the following revenues and expenses whose disclosure is relevant in explaining the financial performance of the entity:					
(i) Revenues from ordinary activities					
Sales revenue		61,813	43,846	59,623	41,662
Interest revenue					
- wholly owned group		-	-	141	133
- other persons/corporations		723	575	704	556
Total interest revenue		723	575	845	689
Profit on sale of non current assets		-	7	-	7
Other revenue		116	37	116	37
Revenues from ordinary activities		62,652	44,465	60,584	42,395
(ii) Expenses from ordinary activities excluding Supreme Court Litigation and borrowing costs					
Cost of goods sold		12,647	8,935	12,306	8,351
Salaries & wages (including on-costs)		12,478	10,031	10,438	8,162
Depreciation of non-current assets					
- Buildings		62	39	7	6
- Plant & equipment		1,247	914	1,124	807
- Plant & equipment under lease		7	12	7	12
- Leasehold improvements		96	90	56	50
Total depreciation of non-current assets		1,412	1,055	1,194	875
Amortisation of non-current assets					
- Goodwill		1,129	497	684	59
- Intellectual property		1,492	200	1,455	200
- Deferred research and development costs		732	315	732	315
Total amortisation of non-current assets		3,353	1,012	2,871	574
Management fee paid to controlled entities		-	-	1,097	1,750
Bad and doubtful debts		66	146	65	136
Operating lease rental		606	481	684	551
Foreign currency exchange loss		291	312	291	312
Foreign currency contract costs amortised		374	-	374	-
Industrial relations dispute resolution including legal costs		206	-	206	-
Costs incurred for non-renewal of overseas distribution services		909	-	909	-
Costs incurred for defending an international trademark		282	-	282	-
Other expenses		3,443	1,887	3,013	1,495
Expenses from ordinary activities excluding Supreme Court Litigation and borrowing costs		36,067	23,859	33,730	22,206
(iii) Borrowing costs					
Interest expense					
- other corporations		346	-	346	-
Finance charges – lease liability		2	11	2	11
Borrowing costs		348	11	348	11

NOTES TO FINANCIAL STATEMENTS

CONTINUED

YEAR ENDED 30 JUNE 2003	NOTES	CONSOLIDATED		INFOMEDIA LTD	
		2003 \$'000	2002 \$'000	2003 \$'000	2002 \$'000
2. PROFIT FROM ORDINARY ACTIVITIES (CONTINUED)					
(iv) Significant items					
Costs incurred in defending and disposing of Supreme Court Litigation					
		-	1,218	-	1,218
(v) Research & Development Costs (included within note 2(ii) above)					
Total research & development costs incurred during the year					
		2,091	1,975	2,091	1,975
Less: research & development costs deferred					
	14	(977)	(1,040)	(977)	(1,040)
Net research and development costs expensed					
		1,114	935	1,114	935
3. INCOME TAX					
The prima facie tax on operating profit differs from the income tax provided in the financial statements as follows:					
Prima facie tax on operating profit					
		7,871	5,813	7,951	5,688
Tax effect of permanent differences					
- Legal expense					
		44	44	44	44
- Entertainment					
		28	30	25	25
- Depreciation of buildings					
		2	2	2	2
- Amortisation of intangible assets					
		399	209	267	78
- Additional research and development deduction					
		(159)	(148)	(159)	(148)
- Intellectual property – copyright deduction					
		(24)	(24)	(24)	(24)
(Over)/under provision of previous year					
		(249)	42	(218)	(4)
Income tax expense attributable to operating profit					
		7,912	5,968	7,888	5,661

YEAR ENDED 30 JUNE 2003	NOTES	CONSOLIDATED		INFOMEDIA LTD	
		2003 \$'000	2002 \$'000	2003 \$'000	2002 \$'000
4. DIVIDENDS PROPOSED OR PAID					
(a) Dividends proposed and recognised as a liability					
	Franked - (2002: 1.50) per share	-	4,864	-	4,864
(b) Dividends paid during the year:					
	Franked interim - 1.50 cents (2002: 1.25) per share	4,866	4,036	4,866	4,036
	Final franked dividend - (2002: 1.50 cents)	4,864	4,838	4,864	4,838
	Total dividends paid during the year	9,730	8,874	9,730	8,874
(c) Dividends proposed and not recognised as a liability:					
	Final franked dividend - 2003: 1.90 cents per share	6,168	-	6,168	-
The tax rate at which dividends were franked is 30%.					
The amount of franking credits available for the subsequent financial year are:					
	- franking account balance as at the end of the financial year			5,340	6,265
	- franking credits that will arise from the payment of income tax payable as at the end of the financial year			1,155	1,104
	- franking debits that will arise from the payment of dividends as at the end of the financial year			-	(2,085)
				6,495	5,284
The tax rate at which paid dividends have been franked is 30% (2002: 30%). Dividends proposed will be franked at the rate of 30% (2002: 30%).					
As of 1 July 2002, the new imputation system requires a company's franking credits to be expressed on a tax-paid basis. The franking account surplus existing at 30 June 2002 has been reinstated to a tax paid amount by multiplying the Class C franking surplus by 30/70.					
5. RETAINED PROFITS					
	Balance at the beginning of the year	12,217	7,742	11,530	7,165
	Profit from ordinary activities after income tax expense	18,325	13,409	18,618	13,299
	Adjustment arising from adoption of revised Accounting Standard: AASB1044 "Provisions, Contingent Liabilities and Contingent Assets"	4,864	-	4,864	-
	Total available for appropriation	35,406	21,151	35,012	20,464
	Dividends provided for or paid	(9,730)	(8,934)	(9,730)	(8,934)
	Balance at the end of the year	25,676	12,217	25,282	11,530

NOTES TO FINANCIAL STATEMENTS

CONTINUED

YEAR ENDED 30 JUNE 2003	NOTES	CONSOLIDATED		INFOMEDIA LTD	
		2003 \$'000	2002 \$'000	2003 \$'000	2002 \$'000
6. RECEIVABLES (CURRENT)					
Trade debtors		6,240	5,473	5,736	4,875
Provision for doubtful debts		(49)	(45)	(49)	(45)
		6,191	5,428	5,687	4,830
Other debtors		127	53	125	41
Net foreign currency forward contracts receivable		2,995	-	2,995	-
		9,313	5,481	8,807	4,871
(a) Australian dollar equivalent of amounts receivable in foreign currencies not effectively hedged:					
New Zealand dollars		19	14	19	14
		19	14	19	14
(b) Terms and conditions relating to the above financial instruments are set out in Note 34.					
7. INVENTORIES (CURRENT)					
Raw materials					
At cost		106	61	86	44
Total inventories at the lower of cost and net realisable value		106	61	86	44
8. OTHER CURRENT ASSETS					
Prepayments		540	228	529	212
		540	228	529	212
9. RECEIVABLES (NON-CURRENT)					
Wholly-owned group					
- subsidiary entities	32	-	-	6,742	5,965
10. INVESTMENTS (NON-CURRENT)					
Investments at cost comprise:					
Controlled entities – unlisted	11	-	-	\$7 only	\$7 only
Total investments in balance sheet		-	-	\$7 only	\$7 only
11. INTERESTS IN SUBSIDIARIES					
Name	Country of incorporation	% of equity interest held by the consolidated entity			
		2003	2002		
		%	%		
Infomedia Investments Pty Ltd – ordinary shares	Australia	100	100	\$2 only	\$2 only
Datateck Publishing Pty Ltd – ordinary shares	Australia	100	100	\$4 only	\$4 only
AutoConsulting Pty Ltd – ordinary shares	Australia	100	100	\$1 only	\$1 only
				\$7 only	\$7 only

YEAR ENDED 30 JUNE 2003	NOTES	CONSOLIDATED		INFOMEDIA LTD	
		2003 \$'000	2002 \$'000	2003 \$'000	2002 \$'000
12. PROPERTY, PLANT & EQUIPMENT					
Freehold land and buildings					
At cost		2,860	2,860	647	647
Provision for depreciation		(119)	(57)	(31)	(24)
		2,741	2,803	616	623
Leasehold improvements					
At cost		1,367	1,224	1,115	972
Provision for amortisation		(301)	(205)	(205)	(150)
		1,066	1,019	910	822
Total land and buildings		3,807	3,822	1,526	1,445
Office equipment					
At cost		4,291	3,514	3,817	3,088
Provision for depreciation		(2,241)	(1,317)	(1,907)	(1,102)
		2,050	2,197	1,910	1,986
Furniture & fittings					
At cost		592	520	571	505
Provision for depreciation		(221)	(152)	(213)	(145)
		371	368	358	360
Plant and equipment					
At cost		1,899	1,298	1,847	1,247
Provision for depreciation		(1,045)	(802)	(1,039)	(797)
		854	496	808	450
Plant and equipment under lease					
At cost		165	165	165	165
Provision for amortisation		(165)	(158)	(165)	(158)
		-	7	-	7
Total plant and equipment		3,275	3,068	3,076	2,803
Total property, plant and equipment					
At cost		11,174	9,581	8,162	6,624
Provision for depreciation and amortisation		(4,092)	(2,691)	(3,560)	(2,376)
Total written down amount		7,082	6,890	4,602	4,248

(a) Assets pledged as security

Lease liabilities are secured by a charge over the leased assets.

(b) Fair Values

The fair values of freehold land & buildings have been determined by reference to Directors' valuations performed on an open market basis being the amounts for which the assets could be exchanged between a knowledgeable willing buyer and a knowledgeable willing seller in an arms length transaction. The carrying value of Freehold land and buildings is reflective of their fair value at 30 June 2003.

NOTES TO FINANCIAL STATEMENTS

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YEAR ENDED 30 JUNE 2003	NOTES	CONSOLIDATED		INFOMEDIA LTD	
		2003 \$'000	2002 \$'000	2003 \$'000	2002 \$'000
12. PROPERTY, PLANT & EQUIPMENT (CONTINUED)					
(c) Reconciliation of property, plant and equipment carrying values					
Freehold land and buildings					
	Carrying amount – opening balance	2,803	629	623	629
	Additions	-	2,213	-	-
	Depreciation	(62)	(39)	(7)	(6)
	Carrying amount – closing balance	2,741	2,803	616	623
Leasehold improvements					
	Carrying amount – opening balance	1,019	385	822	148
	Additions	143	724	143	724
	Amortisation	(96)	(90)	(55)	(50)
	Carrying amount – closing balance	1,066	1,019	910	822
Office equipment					
	Carrying amount – opening balance	2,197	1,175	1,986	957
	Additions	705	1,691	671	1,595
	Additions through acquisition of business	83	-	68	-
	Transfers in from other categories	-	9	-	9
	Disposals	-	(7)	-	(7)
	Depreciation	(935)	(671)	(815)	(568)
	Carrying amount – closing balance	2,050	2,197	1,910	1,986
Furniture & fittings					
	Carrying amount – opening balance	368	117	360	110
	Additions	66	309	63	306
	Additions through acquisition of business	7	-	2	-
	Depreciation	(70)	(58)	(67)	(56)
	Carrying amount – closing balance	371	368	358	360
Plant and equipment					
	Carrying amount – opening balance	496	455	450	409
	Additions	420	226	420	226
	Additions through acquisition of business	181	-	181	-
	Depreciation	(243)	(185)	(243)	(185)
	Carrying amount – closing balance	854	496	808	450
Plant and equipment under lease					
	Carrying amount – opening balance	7	28	7	28
	Transfers out to other categories	-	(9)	-	(9)
	Depreciation	(7)	(12)	(7)	(12)
	Carrying amount – closing balance	-	7	-	7

YEAR ENDED 30 JUNE 2003	NOTES	CONSOLIDATED		INFOMEDIA LTD	
		2003 \$'000	2002 \$'000	2003 \$'000	2002 \$'000
13. INTANGIBLE ASSETS					
Goodwill – at cost		12,812	4,968	8,101	593
Accumulated amortisation		(2,207)	(1,078)	(778)	(94)
		10,605	3,890	7,323	499
Intellectual property – at cost		18,469	2,000	16,969	2,000
Accumulated amortisation		(1,809)	(317)	(1,772)	(317)
		16,660	1,683	15,197	1,683
		27,265	5,573	22,520	2,182
14. DEFERRED RESEARCH AND DEVELOPMENT COSTS					
Balance at beginning of year		2,940	1,900	2,940	1,900
Research & development costs incurred during the year and deferred		977	1,040	977	1,040
		3,917	2,940	3,917	2,940
Accumulated amortisation		(1,169)	(437)	(1,169)	(437)
Balance at end of year		2,748	2,503	2,748	2,503
15. DEFERRED TAX ASSETS					
Future income tax benefit		1,206	603	1,040	473
		1,206	603	1,040	473
16. PAYABLES (CURRENT)					
Trade creditors		1,137	1,095	1,120	1,062
Other creditors		2,686	750	2,573	549
		3,823	1,845	3,693	1,611
(a) Terms and conditions relating to the above financial instruments are set out in note 34.					
17. INTEREST-BEARING LIABILITIES (CURRENT)					
Bank loans	17 (i)	2,370	-	2,370	-
Lease liability	17 (ii)	14	58	14	58
		2,384	58	2,384	58

Terms and conditions relating to the above financial instruments:

- (i) The bank loan drawings have been made pursuant to a multi-currency cash advance facility and are currently denominated in US dollars. The amortising facility terminates in August 2005 and is provided on the condition of interlocking guarantees between the Parent entity and its controlled entities (the guarantors). All outstanding US dollar denominated debt has been hedged at reporting date.
- (ii) Finance leases have an average lease term of 3 years with the option to purchase the asset at the completion of the lease term for the asset's residual value. The average discount rate implicit in the leases is 8%, (2002: 8%). Lease liabilities are secured by a charge over the leased assets.

NOTES TO FINANCIAL STATEMENTS

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YEAR ENDED 30 JUNE 2003	NOTES	CONSOLIDATED		INFOMEDIA LTD	
		2003 \$'000	2002 \$'000	2003 \$'000	2002 \$'000
18. PROVISIONS EXCLUDING TAX LIABILITIES (CURRENT)					
Provision for dividends	4	-	4,864	-	4,864
Employee entitlements	27	963	1,038	808	748
		963	5,902	808	5,612
19. DEFERRED REVENUE (CURRENT)					
Revenue in advance		697	605	213	406
Deferred gain on foreign currency forward contracts		4,607	-	4,607	-
		5,304	605	4,820	406
20. INTEREST-BEARING LIABILITIES (NON-CURRENT)					
Bank loans	17 (i)	8,128	-	8,128	-
Lease liability	17 (ii)	-	14	-	14
		8,128	14	8,128	14
21. PROVISIONS EXCLUDING TAX LIABILITIES (NON-CURRENT)					
Employee entitlements	27	680	201	354	103
		680	201	354	103
22. CONTRIBUTED EQUITY					
Issued and paid up capital					
- 324,422,732 shares fully paid (2002: 323,734,073)					
		17,474	17,474	17,474	17,474
		17,474	17,474	17,474	17,474
		2003		2002	
		Number of shares	\$'000	Number of shares	\$'000
Movement in shares on issue					
Beginning of the financial year					
		323,734,073	17,474	320,289,707	17,474
Issued during the financial year:					
- Selective Share Plan	27	432,393	-	3,304,729	-
- Employee Share Plan	27	256,266	-	139,637	-
End of the financial year		324,422,732	17,474	323,734,073	17,474

(a) Employee Option Plan

A total of 6,619,000 options were issued to eligible employees during the year at an average exercise price of \$0.87. Refer to Note 27 for further details.

YEAR ENDED 30 JUNE 2003	NOTES	CONSOLIDATED		INFOMEDIA LTD
		2003 \$'000	2002 \$'000	
23. EARNINGS PER SHARE				
The following reflects the earnings and share data used in the calculations of basic and diluted earnings per share:				
Earnings used in calculating basic and diluted earnings per share				
		18,325	13,409	
		2003 Number of shares	2002 Number of shares	
Weighted average number of ordinary shares used in calculating basic earnings per share				
		324,335,454	322,780,335	
Effect of dilutive securities				
Share options				
		49,875	255,791	
Employee Share Plan shares				
		83,725	56,963	
Selective Share Plan shares				
		3,554	1,329,168	
Adjusted weighted average number of ordinary shares used in calculating diluted earnings per share				
		324,472,608	324,422,257	

NOTES TO FINANCIAL STATEMENTS

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YEAR ENDED 30 JUNE 2003	NOTES	CONSOLIDATED		INFOMEDIA LTD	
		2003 \$'000	2002 \$'000	2003 \$'000	2002 \$'000
24. STATEMENT OF CASH FLOWS					
(a) Reconciliation of profit after tax to the net cash flows from operations					
	Profit from ordinary activities after income tax expense	18,325	13,409	18,618	13,299
	Depreciation of non-current assets	1,412	1,055	1,194	875
	Amortisation of non-current assets	3,353	1,012	2,871	574
	Provision for doubtful debts	4	(41)	4	9
	Net (profit)/loss on sale of non current assets	-	(7)	-	(7)
Changes in assets and liabilities:					
	Trade receivables and other debtors	(1,378)	2,357	(2,259)	732
	Deferred research and development costs	(977)	(1,040)	(977)	(1,040)
	Trade and other creditors	1,919	(146)	2,025	(47)
	Provision for employee entitlements	349	164	310	98
	Tax provision	151	(369)	52	22
	Deferred income tax liability	1,220	(143)	1,195	(153)
	Future income tax benefit	(585)	(266)	(567)	(238)
	Prepayments	(372)	(18)	(377)	(27)
	Inventories	(36)	124	(39)	(24)
	Revenue in advance	(147)	(507)	(193)	55
	Net cash flow from operating activities	23,238	15,584	21,857	14,128
(b) Reconciliation of cash					
Cash balance comprises:					
	- cash on hand	2,292	3,896	1,941	3,307
	- cash on deposit	17,060	14,889	17,060	14,889
		19,352	18,785	19,001	18,196
(c) Financing facilities available					
At reporting date, the following financing facilities had been negotiated and were available:					
Total Facilities:					
	USD13Million multi-currency cash advance facility	19,496	-	19,496	-
	Less: amortised portion	4,872	-	4,872	-
	Facility available before utilisation	14,624	-	14,624	-
Facilities used at reporting date:					
	Bank loans	10,498	-	10,498	-
Facilities unused at reporting date:					
	Bank loans	4,126	-	4,126	-

YEAR ENDED 30 JUNE 2003	NOTES	CONSOLIDATED		INFOMEDIA LTD	
		2003 \$'000	2002 \$'000	2003 \$'000	2002 \$'000
25. BUSINESSES ACQUIRED					
(a) Australian Windows Publishing business					
On 1 July 2002, Infomedia acquired the business of Australian Windows Publishing Pty Limited. The components of the acquisition were:					
Consideration paid:					
Prepaid option fee		60	-	60	-
Cash		596	-	596	-
		656	-	656	-
Net Assets Acquired:					
Inventory		4	-	4	-
Plant and equipment		70	-	70	-
Intellectual property including software code		450	-	450	-
Goodwill arising from acquisition		132	-	132	-
Total net assets acquired		656	-	656	-
(b) EDS <i>Partsmager</i> catalogue business					
On 28 August 2002, Infomedia acquired the EDS <i>Partsmager</i> catalogue business. The components of the acquisition were:					
Consideration paid:					
Cash		22,076	-	22,076	-
Net Assets Acquired:					
Intellectual property including software code		14,519	-	14,519	-
Plant and equipment		181	-	181	-
Goodwill arising from acquisition		7,376	-	7,376	-
Total net assets acquired		22,076	-	22,076	-
(c) VM Computer Services business					
On 31 March 2003, AutoConsulting Pty Ltd (a wholly owned controlled entity) acquired the VM Computer Services dealer management system business. The components of the acquisition were:					
Consideration paid:					
Cash		1,583	-	-	-
Net Assets Acquired:					
Inventory		5	-	-	-
Plant and equipment		20	-	-	-
Intellectual property including software code		1,500	-	-	-
Goodwill arising from acquisition		336	-	-	-
Creditors		(2)	-	-	-
Provisions		(38)	-	-	-
Revenue in advance		(238)	-	-	-
Total net assets acquired		1,583	-	-	-

YEAR ENDED 30 JUNE 2003	NOTES	CONSOLIDATED		INFOMEDIA LTD	
		2003 \$'000	2002 \$'000	2003 \$'000	2002 \$'000
27. EMPLOYEE ENTITLEMENTS AND SUPERANNUATION COMMITMENTS					
Employee Entitlements					
The aggregate employee entitlement liability is comprised of:					
Provisions (current)	18	963	1,038	808	748
Provisions (non-current)	21	680	201	354	103
		1,643	1,239	1,162	851

Employee Option Plan

The Employee Option Plan entitles the Company to offer 'eligible employees' options to subscribe for shares in the Company. Options will be granted at a nil issue price unless otherwise determined by the Directors of the Company and each Option enables the holder to subscribe for one Share. The exercise price for the Options granted will be as specified on the option certificate or, if not specified, the volume weighted average price for Shares of the Company for the five days trading immediately before the day on which the options were granted. The Options may be exercised in accordance with the date determined by the Board, which must be within four years of the option being granted.

Information with respect to the number of options granted under the employee share incentive scheme is as follows:

		2003		2002	
		Number of options	Weighted average exercise price	Number of options	Weighted average exercise price
Balance at beginning of year	27(a)	3,840,584	1.47	2,504,084	1.40
- granted	27(b)	6,619,000	0.87	1,336,500	1.58
- forfeited		(1,568,001)	1.18	-	-
- exercised	27(c)	-	-	-	-
Balance at end of year	27(d)	8,891,583	1.07	3,840,584	1.47

(a) Options held at the beginning of the reporting period:

The following table summarises information about options held by employees at 1 July 2002

Number of options	Grant date	Earliest Vesting Date	Expiry Date	Weighted average exercise price
900,000	19/6/2000	19/6/2001	19/6/2003	1.00
333,334	19/6/2000	19/6/2001	28/6/2003	1.00
121,000	20/4/2001	23/3/2002	20/4/2004	2.00
699,750	20/4/2001	18/12/2001	20/4/2004	1.80
450,000	20/4/2001	16/4/2002	20/4/2004	1.73
1,288,500	23/4/2001	26/3/2002	20/4/2004	1.59
18,000	8/10/2001	8/10/2002	8/10/04	1.29
30,000	12/11/2001	12/11/2002	12/11/04	1.43

NOTES TO FINANCIAL STATEMENTS

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YEAR ENDED 30 JUNE 2003

27. EMPLOYEE ENTITLEMENTS AND SUPERANNUATION COMMITMENTS (CONTINUED)

(b) Options granted during the reporting period:

The following table summarises information about options granted by Infomedia Ltd to employees during the year

	Grant date	Earliest Vesting Date	Expiry Date	Weighted average exercise price
Number of options				
5,949,000	5/7/2002	26/3/2003	20/5/2005	0.88
570,000	1/7/2002	1/7/2003	1/8/2005	0.73
100,000	25/2/2002	25/2/2004	25/4/2006	1.00

(c) Options exercised during the reporting period:

There were no options exercised during the reporting period.

(d) Options held at the end of the reporting period:

The following table summarises information about options held by employees at 30 June 2003

	Grant date	Earliest Vesting Date	Expiry Date	Weighted average exercise price
Number of options				
54,333	20/4/2001	23/3/2002	20/4/2004	2.00
431,750	20/4/2001	18/12/2001	20/4/2004	1.80
450,000	20/4/2001	16/4/2002	20/4/2004	1.73
1,288,500	23/4/2001	26/3/2002	20/4/2004	1.59
18,000	8/10/2001	8/10/2002	8/10/04	1.29
30,000	12/11/2001	12/11/2002	12/11/04	1.43
5,949,000	5/7/2002	26/3/2003	20/5/2005	0.88
570,000	1/7/2002	1/7/2003	1/8/2005	0.73
100,000	25/2/2002	25/2/2004	25/4/2006	1.00

Employee Share Plan

The Company provides employees, not including Directors, the opportunity to acquire shares in the Company. The scheme applies to employees with at least 12 months service and provides that offers be made to at least 75% of the persons employed by the Company for at least twelve months and not more than twice in each financial year. Each offer to each employee cannot exceed a market value of \$1,000. The consideration for each share offered will be nil unless otherwise determined by the Board. Shares may not be offered to employees who are ineligible, being employees with legal or beneficial interest in more than 5% of the Company or who control or may cast more than 5% of the maximum votes at a general meeting of the Company. The total number of shares issued pursuant to the Employee Share Plan at the date of this report is 625,715 (2002: 325,085). The following table lists the number of shares issued by tranche since the inception of the plan:

	Number of Shares	Rounded Unit Price \$	Value of Tranche \$'000
Date of Issue			
5/2/2001	60,168	1.81	109
5/10/2001	64,872	1.57	102
21/1/2002	74,765	1.27	95
19/7/2002	125,280	0.77	96
6/2/2003	130,986	0.87	114
21/7/2003	169,644	0.79	134
Total	625,715		650

YEAR ENDED 30 JUNE 2003

27. EMPLOYEE ENTITLEMENTS AND SUPERANNUATION COMMITMENTS (CONTINUED)

Selective Share Plan

Under the Selective Share Plan (SSP) and pursuant to the IPO, the Company has offered shares to selected persons on set offer dates. The participants are limited to 17 individuals named in the schedule to the SSP. As at the date of this report all shares under the plan have been issued. The consideration for each share offered was \$nil. The set offer dates are provided below.

Date	Number of shares	Status
1 September 2000	3,675,352	Issued during the 2001 financial year
30 March 2001	988,331	Issued during the 2001 financial year
3 July 2001	2,316,398	Issued during the 2002 financial year
30 March 2002	988,331	Issued during the 2002 financial year
3 July 2002	432,393	Issued during the 2003 financial year

Superannuation Commitments

Contributions are made by the Company in accordance with the relevant statutory requirements. Contributions by the Company for the year ended 30 June 2003 were 9% (2002: 8%) of employee's wages and salaries which are legally enforceable in Australia. The superannuation plans provide accumulation benefits.

28. CONTINGENT LIABILITIES

(a) Interlocking Guarantees

The bank loan drawings have been made pursuant to a multi-currency cash advance facility. The facility has been provided on the condition of interlocking guarantees between the Parent entity and its controlled entities (the guarantors).

(b) Bank Guarantee

A bank guarantee for \$10,350 pertaining to leased premises from a non-related party remains on hand at 30 June 2003.

YEAR ENDED 30 JUNE 2003	NOTES	CONSOLIDATED		INFOMEDIA LTD	
		2003 \$	2002 \$	2003 \$	2002 \$
29. REMUNERATION OF DIRECTORS					
Income paid or payable, or otherwise made available, in respect of the financial year, to all Directors of each entity in the consolidated entity, directly or indirectly, by the entities of which they are Directors or any related party:		563,676	516,000		
Income paid or payable, or otherwise made available, in respect of the financial year, to all Directors of Infomedia Ltd, directly or indirectly, from the entity or any related party:				563,676	516,000
The number of Directors of Infomedia Ltd whose income (including superannuation contributions) fell within the following bands is:				Number	Number
\$10,000 – \$19,999				1	1
\$40,000 – \$49,999				3	3
\$140,000 – \$149,999				-	1
\$180,000 – \$189,999				1	-
\$210,000 – \$219,999				-	1
\$230,000 – \$239,999				1	-
In the opinion of the Directors, remuneration paid to Directors is considered reasonable. Directors' remuneration is determined on the basis of cost to the Company. It therefore excludes any offerings of equity instruments.					

NOTES TO FINANCIAL STATEMENTS

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YEAR ENDED 30 JUNE 2003	NOTES	CONSOLIDATED		INFOMEDIA LTD	
		2003 \$	2002 \$	2003 \$	2002 \$
	30. REMUNERATION OF EXECUTIVES				
	Remuneration received or due and receivable by executive officers of the consolidated entity whose remuneration is \$100,000 or more, from entities in the consolidated entity or a related party, in connection with the management of the affairs of the entities in the consolidated entity whether as an executive or otherwise:	1,759,501	3,340,088		
	Remuneration received or due and receivable by executive officers of the company whose remuneration is \$100,000 or more, from the company or any related party, in connection with the management of the affairs of the company whether as an executive or otherwise:			1,759,501	3,340,088
	Remuneration of executives includes shares allotted under the Employee Share Plan and Selective Share Plan (pursuant to the IPO).				
	The number of executives of Infomedia Ltd whose income (including superannuation contributions) fell within the following bands is:				
		Number	Number	Number	Number
	\$120,000 – \$129,999	1	2	1	2
	\$160,000 – \$169,999	2	-	2	-
	\$190,000 – \$199,999	-	1	-	1
	\$240,000 – \$249,999	1	1	1	1
	\$250,000 – \$259,999	1	-	1	-
	\$270,000 – \$279,999	-	1	-	1
	\$330,000 – \$339,999	1	-	1	-
	\$470,000 – \$479,999	1	-	1	-
	\$640,000 – \$649,999	-	1	-	1
	\$780,000 – \$789,999	-	1	-	1
	\$950,000 – \$959,999	-	1	-	1
	31. AUDITORS' REMUNERATION				
	Amounts received or due and receivable by the auditors of Infomedia Ltd for:				
	– an audit or review of the financial report of the entity and any other entity in the consolidated entity	130,000	112,500	110,500	95,500
	– other services in relation to the entity and any other entity in the consolidated entity	145,645	118,994	123,322	118,994
		275,645	231,494	233,822	214,494

YEAR ENDED 30 JUNE 2003

32. RELATED PARTY DISCLOSURES

Directors

The Directors of Infomedia Ltd during the financial year were:

Richard Graham; Myer Herszberg; Andrew Pattinson; Barry Ford; Geoff Henderson (appointed 25 February 2003);
Fran Heron.

Wholly-owned group transactions

- (a) An unsecured, interest bearing loan of \$2,283,970 (2002: \$2,283,970) remains owing from Infomedia Investments Pty Limited to Infomedia Ltd. Interest is charged at commercial rates.
- (b) An unsecured, interest free loan of \$146,818 (2002: \$88,933) remains owing to Infomedia Investments Pty Limited by Infomedia Ltd. The loan is repayable in seven days upon demand.
- (c) An unsecured, interest free loan of \$2,840,933 (2002: \$3,770,506) remains owing from Datateck Publishing Pty Limited to Infomedia Ltd. The loan is repayable in seven days upon demand.
- (d) An unsecured, interest free loan of \$1,763,423 (2002: \$Nil) remains owing from AutoConsulting Pty Limited to Infomedia Ltd. The loan is repayable in seven days upon demand.
- (e) During the year a management fee of \$1,097,484 (2002: \$1,750,000) was paid to Datateck Publishing Pty Limited by Infomedia Ltd.

Director and Director-related entity transactions

- (a) Infomedia Ltd rents office space from Wiser Laboratory Pty Limited, a company in which Richard Graham is a Director. The total rent payments for the year ended 30 June 2003 of \$277,999 (2002: \$246,833) were on commercial terms.
- (b) Infomedia Ltd rents office space from Richard Graham. The total rent payments for the year ended 30 June 2003 of \$171,713 (2002: \$47,495) were on commercial terms.
- (c) Infomedia Ltd rents office space to Wiser Laboratory Pty Limited, a company in which Richard Graham is a Director. The total rent receipts for the year ended 30 June 2003 of \$10,053 (2002: \$5,971) were on commercial terms.

Equity instruments of Directors and Director related entities

(a) Interests in the equity instruments of entities in the consolidated entity held by Directors of the reporting entity and their Director-related entities at balance date, being the number of instruments held are:

	Infomedia Ltd			
	Ordinary Shares Fully Paid		Options Over Ordinary Shares	
	2003	2002	2003	2002
Wiser Laboratory Pty Limited	100,277,501	100,277,501	-	-
Wiser Centre Pty Limited	1,000,000	1,000,000	-	-
Rentamobile Pty Limited	-	28,577,154	-	-
Yarragene Pty Limited	39,421,599	45,844,445	-	-
Richard Graham	926,559	617,706	-	450,000
Myer Herszberg	-	-	-	450,000
Andrew Pattinson	4,407,716	4,345,946	648,000	66,000
Fran Heron	5,000	5,000	-	200,000
Barry Ford	116,666	116,666	-	133,334
Geoff Henderson	-	-	100,000	-
Total	146,155,041	180,784,418	748,000	1,299,334

- (b) Movements in Directors and Director related entity equity holdings:
- (i) Richard Graham acquired 308,853 shares on 3 July 2002 in accordance with the Selective Share Plan (SSP) for no consideration.
- (ii) Andrew Pattinson acquired 61,770 shares on 3 July 2002 in accordance with the Selective Share Plan (SSP) for no consideration.
- (iii) Andrew Pattinson was granted 582,000 options at an exercise price of \$0.88 on 5 July 2002 pursuant to the employee option plan.
- (iv) Geoff Henderson was granted 100,000 options at an exercise price of \$1.00 on 25 February 2003 pursuant to the employee option plan.

NOTES TO FINANCIAL STATEMENTS

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32. RELATED PARTY DISCLOSURES (CONTINUED)

- (v) On 8 May 2003, Rentamobile Pty Limited sold 28,577,154 shares at a price of \$0.76
- (vi) On 8 May 2003, Yarragene Pty Limited sold 6,422,846 shares at a price of \$0.76.
- (vii) On 30 June 2003 the following options expired for Directors: Richard Graham 450,000; Myer Herszberg 450,000, Fran Hemon 200,000 and Barry Ford 133,334.

	NOTES	Electronic Catalogue Division \$'000	Other Divisions \$'000	Eliminations \$'000	Total \$'000
33. SEGMENT INFORMATION					
PRIMARY SEGMENT 30 JUNE 2003					
Business Segments					
REVENUE					
Sales revenue		56,739	5,074	-	61,813
Other revenue		116	-	-	116
Intersegment revenue		-	660	(660)	-
Total segment revenue		56,855	5,734	(660)	61,929
Unallocated revenue:					
Interest revenue					723
Total consolidated revenue	2(i)				62,652
RESULTS					
Segment result		28,192	(2,330)	-	25,862
Unallocated items:					
Interest revenue					723
Borrowing costs					(348)
Consolidated entity profit from ordinary activities before income tax expense					
					26,237
Income tax expense	3				(7,912)
Consolidated entity profit from ordinary activities after income tax expense					
					18,325
ASSETS					
Segment assets		41,376	6,884	-	48,260
Unallocated assets:					
Cash					19,352
Total Assets					67,612
LIABILITIES					
Segment liabilities		23,105	1,357	-	24,462
Unallocated liabilities:					
					-
Total Liabilities					24,462

	NOTES	Electronic Catalogue Division \$'000	Other Divisions \$'000	Eliminations \$'000	Total \$'000
PRIMARY SEGMENT 30 JUNE 2002					
Business Segments					
REVENUE					
Sales revenue		38,495	5,351	-	43,846
Other revenue		37	7	-	44
Intersegment revenue		184	1,750	(1,934)	-
Total segment revenue		38,716	7,108	(1,934)	43,890
Unallocated revenue:					
Interest revenue					575
Total consolidated revenue	2(i)				44,465
RESULTS					
Segment result		21,138	(1,107)	-	20,031
Unallocated items:					
Interest revenue					575
Costs incurred in defending and disposing of Supreme Court Litigation					(1,218)
Borrowing costs					(11)
Consolidated entity profit from ordinary activities before income tax expense					
					19,377
Income tax expense	3				(5,968)
Consolidated entity profit from ordinary activities after income tax expense					
					13,409
ASSETS					
Segment assets		15,646	5,693	-	21,339
Unallocated assets:					
Cash					18,785
Total Assets					40,124
LIABILITIES					
Segment liabilities		3,926	1,643	-	5,569
Unallocated liabilities:					
Provision for dividend					4,864
Total Liabilities					10,433

SECONDARY SEGMENT

While the products of the consolidated entity are used globally, the Company has only one distinguishable geographical segment, Australia.

Segment products and locations

The consolidated entity's operating divisions are organised and managed separately according to the nature of the products and the services they provide, with each segment offering different products. Infomedia's core business involves the production of the *Microcat* and *Partfinder* electronic parts catalogues. These systems are specialised business tools designed to make the selection and sale of replacement parts fast, easy and accurate.

Included within "other divisions" are the Data Management and Business Systems divisions. Data Management provide

a range of specialised data analysis and research services primarily to the automotive industry. Business Systems specialises in the development of business management and accounting systems, electronic automotive trading networks and system integration for retail automotive dealerships.

All products are sourced from Australia.

Segment accounting policies

The group generally accounts for intersegment sales and transfers as if the sales or transfers were to third parties at current market prices.

Segment accounting policies are the same as the consolidated entity's accounting policies described in Note 1. During the financial year, there were no changes in segment accounting policies that had a material effect on the segment information.

NOTES TO FINANCIAL STATEMENTS

CONTINUED

34. FINANCIAL INSTRUMENTS

(a) Interest rate risk

The consolidated entity's exposure to interest rate risks and the effective interest rates of financial assets and financial liabilities, both recognised and unrecognised at the balance date, are as follows:

Financial Instruments	Floating interest rate		Fixed interest rate maturing in:					
			1 year or less		Over 1 to 5 years		More than 5 years	
	2003 \$'000	2002 \$'000	2003 \$'000	2002 \$'000	2003 \$'000	2002 \$'000	2003 \$'000	2002 \$'000
(i) Financial Assets								
Cash	19,352	18,785	-	-	-	-	-	-
Receivables - trade	-	-	-	-	-	-	-	-
Net foreign currency forward contracts	-	-	-	-	-	-	-	-
Total financial assets	19,352	18,785	-	-	-	-	-	-
(ii) Financial Liabilities								
Trade and other creditors	-	-	-	-	-	-	-	-
Bank Loans	10,498	-	-	-	-	-	-	-
Finance lease liability	-	-	14	58	-	14	-	-
Interest rate cap	(10,498)	-	2,370	-	8,128	-	-	-
Total financial liabilities	-	-	2,384	58	8,128	14	-	-

(b) Terms, conditions and accounting policies

The consolidated entity's policies, including the terms and conditions of each class of financial asset, financial liability and equity instrument, both recognised and unrecognised at balance date, are as follows:

RECOGNISED FINANCIAL INSTRUMENTS	BALANCE SHEET NOTES	ACCOUNTING POLICIES
(i) Financial Assets		
Receivables - trade	6	Trade receivables are carried at nominal amounts due less any provision for doubtful debts. A provision for doubtful debts is recognised when collection of the full nominal amount is no longer possible.
Unlisted Shares	10,11	Unlisted shares are carried at the lower of cost or recoverable amount. Dividend income is recognised when dividends are declared by the investee.
(ii) Financial Liabilities		
Trade and other creditors	16	Liabilities are recognised for amounts to be paid in the future for goods and services received, whether or not billed to the Company.
Finance lease liability	17,20	The lease liability is accounted for in accordance with AASB 1008.
(iii) Equity		
Ordinary Shares	22	Ordinary share capital is recognised at the fair value of the consideration received by the Company.
(iv) Derivatives		
Forward Exchange Contracts	34(d)	The consolidated entity enters into forward exchange contracts where it agrees to sell specified amounts of foreign currencies in the future at a predetermined rate. The objective is to protect the consolidated entity against the possibility of loss from future exchange rate fluctuations. The forward exchange contracts are charged to the profit and loss except those relating to hedges of specific commitments which are deferred and included in the measurement of specific commitments which are deferred and included in the measurement of the sale or purchase.

N/A - not applicable for non-interest bearing financial instruments.

Financial Instruments	Non-interest bearing		Total carrying amount as per the balance sheet		Weighted average effective interest rate	
	2003 \$'000	2002 \$'000	2003 \$'000	2002 \$'000	2003 %	2002 %
(i) Financial Assets						
Cash	-	-	19,352	18,785	4.30	3.51
Receivables - trade	6,191	5,428	6,191	5,428	N/A	N/A
Net foreign currency forward contracts	2,995	-	2,995	-	N/A	N/A
Total financial assets	9,186	5,428	28,538	24,213	-	-
(ii) Financial Liabilities						
Trade and other creditors	3,823	1,845	3,823	1,845	N/A	N/A
Bank Loans	-	-	10,498	-	2.08	-
Finance lease liability	-	-	14	72	8.26	8.26
Interest rate cap	-	-	-	-	2.68	-
Total financial liabilities	3,823	1,845	14,335	1,917	-	-

N/A – not applicable for non-interest bearing financial instruments.

(c) Net fair values

The aggregate net fair value of financial assets and financial liabilities, both recognised and unrecognised, at balance date are not materially different from their carrying amount in the balance sheet.

(d) Credit risk exposure

The consolidated entity's maximum exposures to credit risk at balance date in relation to each class of recognised financial assets, other than derivatives, is the carrying amount of those assets as indicated in the balance sheet. The maximum credit risk does not take into account the value of any collateral or other security held, in the event other entities/parties fail to perform their obligations under the financial instruments in question.

In relation to derivative financial instruments, whether recognised or unrecognised, credit risk arises from the potential failure of counterparties to meet their obligations under the contract or arrangement. The consolidated entity's maximum credit risk exposure in relation to these is as follows:

Forward exchange contracts – the full amount of the currency it will be required to pay or purchase when settling the forward exchange contract, should the counterparty not pay the currency it is committed to deliver to the Company. At balance date the net amount was \$2,995,000.

Concentrations of credit risk

A majority of the consolidated entity's electronic cataloguing sales are invoiced directly to vehicle manufacturers or their national distributors. Consequently, rather than the consolidated entity collecting individual sales subscriptions from individual subscribers, it receives monthly payments from a small number of credible companies.

Credit risk in trade receivables is managed in the following ways:

- credit sales are on terms up to 30 days;
- an agent acts on the Company's behalf in foreign locations;
- subscribers must sign a standard user agreement, accepting terms and conditions.

TERMS AND CONDITIONS

Credit sales are on terms up to 30 days.

The unlisted shares held at balance date are ordinary shares.

Trade liabilities are normally settled in 30 day terms.

As at balance date, the Company had an average finance lease term of three years. The average discount rate implicit in the lease is 8%. The security over finance leases is disclosed in notes 17 and 20.

Details of shares issued at balance date are set out in note 22.

DIRECTORS' DECLARATION

In accordance with a resolution of the Directors of Infomedia Ltd, I state that:

(1) In the opinion of the Directors:

- (a) the financial statements and notes of the Company and of the consolidated entity are in accordance with the Corporations Act 2001, including:
 - (i) giving a true and fair view of the Company's and consolidated entity's financial position as at 30 June 2003 and of their performance for the year ended on that date; and
 - (ii) complying with Accounting Standards and Corporations Regulations 2001; and
- (b) there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

On behalf of the Board



Richard David Graham
Chairman
Sydney, 27 August 2003

Independent audit report to the members of Infomedia Ltd

Matters relating to the Electronic Presentation of the Audited Financial Report

This audit report relates to the financial report of Infomedia Ltd (the company) for the year ended 30 June 2003 included on the company's web site. The company's directors are responsible for the integrity of the company's web site. We have not been engaged to report on the integrity of the company's web site. The audit report refers only to the statements named below. It does not provide an opinion on any other information which may have been hyperlinked to/from these statements. If users of this report are concerned with the inherent risks arising from electronic data communications they are advised to refer to the hard copy of the audited financial report to confirm the information included in the audited financial report presented on this web site.

Scope

The financial report and directors' responsibility

The financial report comprises the statement of financial position, statement of financial performance, statement of cash flows, accompanying notes to the financial statements, and the directors' declaration for Infomedia Ltd (the company) and the consolidated entity, for the year ended 30 June 2003. The consolidated entity comprises both the company and the entities it controlled during that year.

The directors of the company are responsible for preparing a financial report that gives a true and fair view of the financial position and performance of the company and the consolidated entity, and that complies with Accounting Standards in Australia, in accordance with the Corporations Act 2001. This includes responsibility for the maintenance of adequate accounting records and internal controls that are designed to prevent and detect fraud and error, and for the accounting policies and accounting estimates inherent in the financial report.

Audit approach

We conducted an independent audit of the financial report in order to express an opinion on it to the members of the company. Our audit was conducted in accordance with Australian Auditing Standards in order to provide reasonable assurance as to whether the financial report is free of material misstatement. The nature of an audit is influenced by factors such as the use of professional judgement, selective testing, the inherent limitations of internal control, and the availability of persuasive rather than conclusive evidence. Therefore, an audit cannot guarantee that all material misstatements have been detected.

We performed procedures to assess whether in all material respects the financial report presents fairly, in accordance with the Corporations Act 2001, including compliance with Accounting Standards in Australia, and other mandatory financial reporting requirements in Australia, a view which is consistent with our understanding of the company's and the consolidated entity's financial position, and of their performance as represented by the results of their operations and cash flows.

We formed our audit opinion on the basis of these procedures, which included:

- examining, on a test basis, information to provide evidence supporting the amounts and disclosures in the financial report, and
- assessing the appropriateness of the accounting policies and disclosures used and the reasonableness of significant accounting estimates made by the directors.

While we considered the effectiveness of management's internal controls over financial reporting when determining the nature and extent of our procedures, our audit was not designed to provide assurance on internal controls.

We performed procedures to assess whether the substance of business transactions was accurately reflected in the financial report. These and our other procedures did not include consideration or judgment of the appropriateness or reasonableness of the business plans or strategies adopted by the directors and management of the company.

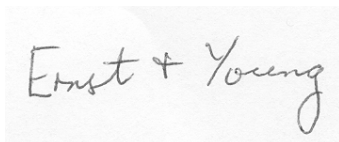
Independence

We are independent of the company, and have met the independence requirements of Australian professional ethical pronouncements and the Corporations Act 2001. In addition to our audit of the financial report, we were engaged to undertake the services disclosed in the notes to the financial statements. The provision of these services has not impaired our independence.

Audit opinion

In our opinion, the financial report of Infomedia Ltd is in accordance with:

- (a) the Corporations Act 2001, including:
 - (i) giving a true and fair view of the financial position of Infomedia Ltd and the consolidated entity at 30 June 2003 and of their performance for the year ended on that date; and
 - (ii) complying with Accounting Standards in Australia and the Corporations Regulations 2001; and
- (b) other mandatory financial reporting requirements in Australia.



Ernst & Young



John Haydon

Partner

Sydney

27 August 2003

CORPORATE GOVERNANCE STATEMENT

EXPLANATION OF CORPORATE GOVERNANCE PRACTICES

Infomedia Ltd is committed to best practice governance and processes that will enhance effectiveness and ensure the appropriate degree of accountability and transparency to shareholders.

The Board has reviewed the ASX Principles of Good Governance and Best Practice Recommendations that have been recommended for the 2004 reporting year. To ensure the Company keeps abreast of these recommendations and implements them in a manner and form appropriate to its business the Board has created a Corporate Governance Committee by splitting the former Audit and Corporate Governance Committee into two separate committees: The Audit Committee is chaired by Mr Ford and the Corporate Governance Committee is chaired by Mr Henderson. These changes have taken effect as of July 2003.

ROLE OF THE BOARD

The Board is responsible to shareholders for the corporate governance of the Company. Primarily, it establishes Company objectives, determines strategies for achieving those objectives and sets the overall policy framework within which the business of the Company is conducted.

The Board focuses on building a profitable and sustainable enterprise that can yield growing shareholder value while at the same time ensuring that the Company operates in accordance with good management and governance practices.

Board procedures and conduct are governed by the Company's constitution.

COMPOSITION OF THE BOARD

The Company's Constitution requires a minimum of three and a maximum of seven Directors, of whom at least two must ordinarily be resident in Australia. Following the appointment of Mr. Henderson on 25 February 2003 the Board currently comprises six Directors, being two Executive Directors and four Non-Executive Directors. The names and qualifications of each Director can be found on pages 28-29. Each have different and varied backgrounds and bring to the Board a wealth of experience and expertise.

Where a vacancy on the Board arises during the year, the Board as a whole endeavours to select the most suitable candidate with the appropriate expertise and experience to ensure a balanced and effective Board. Where a Director is appointed during the year to fill a vacancy or as an addition to the current Board he or she receives a letter of appointment which sets out the terms of appointment and is introduced to the various business divisions of the Company.

The Board met nine times during the 2003 financial year. These meetings were in addition to committee meetings.

Under the Company's Constitution one third of the Directors, and any other Directors not in such one third who has held office for 3 years or more, other than the Chief Executive Officer, must retire by rotation each year. If eligible, the retiring Directors may offer themselves for re-election.

COMMITTEES OF THE BOARD

During the reporting year there were two formally constituted board committees: the Audit and Corporate Governance Committee (chaired by Mr Ford) and the Remuneration Committee (chaired by Ms Hemon). Each committee meets as required and has its own charter which defines its purpose and outlines its procedures and conduct. Each committee is empowered to seek any information that it requires from employees in pursuing its purpose and to obtain independent legal or other professional advice.

SHARE TRADING

The Company has adopted a formal policy governing the sale and purchase of the Company's shares by Directors and employees. The policy expressly prohibits buying and selling Infomedia shares while in the possession of unpublished price sensitive information. In addition, Directors and management are only permitted to trade in Infomedia shares after the Company's half-year and annual results are announced, and thereafter only until 15 June (after the half-year) and 15 December (after the annual results).

SHAREHOLDER RELATIONS AND REPORTING

The Company has internal procedures in place which are designed to keep the market informed in accordance with all its periodic and continuous disclosure obligations as required by the Australian Stock Exchange and ASIC.

CORPORATE VALUES

All Directors and employees are expected to act with the highest level of integrity at all times in order to enhance the reputation and performance of the Company. The Company's values are articulated in various policy documents and via a comprehensive and regularly updated Intranet site. Traditionally, the Company has also held an annual event where all employees gather together in one location to align with the Company's objectives and values.

ADDITIONAL INFORMATION

TOP TWENTY SHAREHOLDERS AS AT 1st SEPTEMBER 2003

NAME	SHARES	% OF ISSUED CAPITAL	RANK
Wiser Laboratory Pty Ltd	100,277,501	30.89	1
Yarragene Pty Ltd	39,421,599	12.14	2
J P Morgan Nominees Australia Ltd	38,093,466	11.73	3
RBC Global Services Australia Nominees Pty Ltd	24,968,513	7.69	4
Westpac Custodians	23,418,637	7.21	5
Citicorp Nominees Pty Ltd	23,070,739	7.11	6
ANZ Nominees Ltd	7,040,056	2.17	7
National Nominees Ltd	6,764,382	2.08	8
Government Superannuation Office	5,023,529	1.55	9
Mr. Andrew Pattinson	4,407,716	1.36	10
Queensland Investment Corporation	2,204,581	0.68	11
Victorian Workcover Authority	2,195,960	0.68	12
IOOF Investment Management Ltd	2,165,490	0.67	13
Equity Trustees Ltd	2,107,349	0.65	14
The University of Melbourne	1,743,424	0.54	15
Commonwealth Custodial Services Ltd	1,714,007	0.53	16
Mr. Gary Martin	1,598,142	0.49	17
Cogent Nominees Pty Ltd	1,431,382	0.44	18
Transport Accident Commission	1,398,577	0.43	19
Citicorp Nominees Pty Ltd	1,280,902	0.39	20

INFOMEDIA LTD - RANGE OF SHARES AS AT 26th AUGUST 2003

RANGE	SHAREHOLDERS	SHARES HELD	% OF TOTAL
1 - 1,000	300	234,268	0.07
1,001 - 5,000	1003	3,154,458	0.97
5,001 - 10,000	395	3,274,221	1.01
10,001 - 100,000	403	10,851,062	3.34
100,001 - Over	71	306,468,652	94.42
Escrowed Shares	-	625,715	0.19
Total	2,172	324,608,376	100.00

As at 26 of August 2003 there were 40 shareholders holding less than a marketable parcel of 500 ordinary shares.

CORPORATE DIRECTORY

INFOMEDIA LTD

Registered Office
1300 Pittwater Road
Narrabeen NSW 2101

ABN 63 003 326 243

Telephone: (02) 9913 4500
Facsimile: (02) 9913 4799
Internet: www.infomedia.com.au

DIRECTORS

Richard David Graham - Chairman and CEO
Andrew Pattinson - Executive Director and Vice-CEO
Barry Raymond Ford - Non-Executive Director
Frances Mary Hemon - Non-Executive Director
Myer Herzberg - Non-Executive Director
Geoffrey Thomas Henderson - Non-Executive Director

COMPANY OFFICERS

Mr Nick Georges, Company Secretary
Mr Peter John Adams, Chief Financial Officer

AUDITORS

Ernst & Young
The Ernst & Young Building
321 Kent Street
Sydney NSW 2000

SHARE REGISTRY

Computershare Registry Services Pty Limited
GPO Box 7045
Sydney NSW 1115

LAWYERS

Cowley Hearne
Level 10
60 Miller Street
North Sydney NSW 2060

Infomedia[®]

PHOTOGRAPHIC INDEX

- page 4 Mun Ki Park, Infomedia Account Manager
- page 6 Tony Magnus, Infomedia Global Accounts Manager
- page 10 Service staff at Strathpine Toyota
- page 16 Brad Davis, Administration Manager,
John Page Motors and
Matthew Kroll, Infomedia Development Manager -
Small Market DMS
- page 18 Richard Barber, Director of Strategic Marketing
and Business Development, Clifford Thames Ltd
- page 19 Tracey Beckler, Director,
Digital Camera Warehouse
- page 20 Gino Bieringer, General Manager, Parts, Logistics
and IT, DAIHATSU Deutschland GmbH
- page 21 Marc Collins, General Parts Manager,
Palm Beach Lincoln Mercury
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John Page Motors
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The Kloster Group
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- page 28-29 Infomedia Board of Directors FY2003

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