

Infomedia Ltd

ABN 63 003 326 243

Appendix 4D

Half-Year Ended 31 December 2003

CONTENTS

- Result For Announcement To The Market
- Half-Year Financial Report
- Independent Review Report

Appendix 4D

Half-year report

Name of entity

Infomedia Ltd

ABN or equivalent company reference

A.B.N 63 003 326 243

Half yearly (tick)

Preliminary final (tick)

Financial year ended ('current period')

6 months ended 31 December 2003

Results for announcement to the market

		\$A'000
Revenues from ordinary activities	Up	18% to 34,496
Profit from ordinary activities after tax attributable to members	Up	20% to 9,917
Profit (loss) from extraordinary items after tax attributable to members		Nil
Net profit for the period attributable to members	Up	20% to 9,917
Dividends (distributions)	Amount per security	Franked amount per security
Current Year:		
Final dividend		
Interim dividend	1.9¢	1.9¢
Previous Corresponding Period:		
Final dividend	1.9¢	1.9¢
Interim dividend	1.5¢	1.5¢
Record date for determining entitlements to the dividend	10 March 2004	
Date the dividend is payable	24 March 2004	
	31 December 2003	31 December 2002
Net Tangible Assets per security	6.5¢	3.4¢
Brief explanation of any of the figures reported above necessary to enable the figures to be understood:		

Infomedia Ltd

ABN 63 003 326 243

Financial Report
for the half-year ended 31 December 2003

INFOMEDIA LTD

ABN 63 003 326 243

Directors

Richard Graham – Chairman & CEO
Barry Ford
Geoffrey Henderson
Frances Hernon
Myer Herszberg
Andrew Pattinson

Company Secretary

Nick Georges

Chief Financial Officer

Peter Adams

Registered Office

1300 Pittwater Road
Narrabeen NSW Australia

Auditors

Ernst & Young

Share Register

Computershare Registry Services Pty Ltd

Solicitors

Cowley Hearne

Internet Address

www.infomedia.com.au

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DIRECTORS' REPORT

Your directors submit their report for the half-year ended 31 December 2003.

DIRECTORS

The names and details of the directors of the Company in office during the half-year are:

Richard Graham	Chairman and CEO
Barry Ford	Non-Executive Director (Chairman of Audit Committee)
Geoffrey Henderson	Non-Executive Director (Chairman of Corporate Governance Committee)
Frances Hernon	Non-Executive Director (Chairman of Remuneration Committee)
Myer Herszberg	Non-Executive Director
Andrew Pattinson	Executive Director

All Directors were in office from the beginning of the half-year until the date of this report. Nick Georges acted as alternate director for Andrew Pattinson at two meetings during the period.

PRINCIPAL ACTIVITIES

The principal activities during the half-year of entities within the consolidated entity were:

- developer and supplier of electronic parts catalogues for the automotive industry globally;
- information management, analysis and creation for the domestic automotive and oil industries; and
- the provision of dealer management systems for the automotive industry.

There have been no significant changes in the nature of those activities during the half-year.

REVIEW AND RESULTS OF OPERATIONS

The consolidated entity experienced an improvement in sales and profits in the current half-year. Revenue from ordinary activities increased by 18% and profit after tax increased by 20% against the previous corresponding period.

ROUNDING

The amounts contained in this report and in the half-year financial report have been rounded to the nearest \$1,000 under the option available to the Company under ASIC Class Order 98/0100. The Company is an entity to which the Class Order applies.

Signed in accordance with a resolution of the directors.



Richard David Graham
Chairman
Sydney, 24 February 2004

STATEMENT OF FINANCIAL PERFORMANCE

HALF-YEAR ENDED 31 DECEMBER 2003

	Notes	CONSOLIDATED	
		2003	2002
		\$'000	\$'000
Revenue from ordinary activities	2(i)	34,496	29,242
Expenses from ordinary activities excluding borrowing costs	2(ii)	(20,313)	(17,348)
Borrowing costs expense	2(iii)	(159)	(185)
Profit from ordinary activities before income tax expense		14,024	11,709
Income tax expense relating to ordinary activities		(4,107)	(3,435)
Net profit from ordinary activities after income tax expense		9,917	8,274
Total revenues, expenses and valuation adjustments attributable to members of Infomedia Ltd and recognised directly in equity		-	-
Total changes in equity other than those resulting from transactions with owners as owners		9,917	8,274
Basic earnings per share (cents per share)		3.1	2.6
Diluted earnings per share (cents per share)		3.0	2.6
Franked dividend per share (cents per share)	3(b)	1.9	1.5

STATEMENT OF FINANCIAL POSITION

	Notes	CONSOLIDATED	
		31 December 2003	30 June 2003
		\$'000	\$'000
CURRENT ASSETS			
Cash		5,955	19,352
Receivables		6,995	6,318
Net foreign currency contract receivables		4,979	2,995
Inventories		81	106
Other		758	540
TOTAL CURRENT ASSETS		18,768	29,311
NON-CURRENT ASSETS			
Property, plant and equipment	9	25,067	7,082
Intangible assets		25,701	27,265
Deferred research & development costs		3,200	2,748
Deferred tax assets		1,355	1,206
TOTAL NON-CURRENT ASSETS		55,323	38,301
TOTAL ASSETS		74,091	67,612
CURRENT LIABILITIES			
Payables		4,061	3,823
Interest bearing liabilities		-	2,384
Provisions excluding tax liabilities		1,032	963
Provision for income tax		527	1,176
Deferred revenue		928	697
Deferred gain on foreign currency contracts		7,169	4,607
TOTAL CURRENT LIABILITIES		13,717	13,650
NON-CURRENT LIABILITIES			
Interest bearing liabilities		10,011	8,128
Provisions excluding tax liabilities		695	680
Deferred tax liabilities		2,755	2,004
TOTAL NON-CURRENT LIABILITIES		13,461	10,812
TOTAL LIABILITIES		27,178	24,462
NET ASSETS		46,913	43,150
EQUITY			
Contributed equity		17,488	17,474
Retained profits		29,425	25,676
TOTAL EQUITY		46,913	43,150

STATEMENT OF CASH FLOWS

HALF-YEAR ENDED 31 DECEMBER 2003

CASH FLOWS FROM OPERATING ACTIVITIES

Receipts from customers

Payments to suppliers and employees

Interest received

Borrowing costs

Income tax paid

NET CASH FLOWS FROM OPERATING ACTIVITIES

CASH FLOWS FROM INVESTING ACTIVITIES

Acquisition of property, plant and equipment

Purchase of EDS PartsImager catalogue business

Purchase of Australian Windows Publishing business

NET CASH FLOWS (USED IN) INVESTING ACTIVITIES

CASH FLOWS FROM FINANCING ACTIVITIES

Proceeds from borrowings

Repayment of borrowings

Dividends paid on ordinary shares

Proceeds from exercise of options by employees

Finance lease principal

NET CASH FLOWS FROM/(USED IN) FINANCING ACTIVITIES

NET INCREASE/(DECREASE) IN CASH HELD

Add opening cash brought forward

CLOSING CASH CARRIED FORWARD

		CONSOLIDATED	
		2003	2002
		\$'000	\$'000
	Notes		
CASH FLOWS FROM OPERATING ACTIVITIES			
Receipts from customers		33,792	27,086
Payments to suppliers and employees		(18,430)	(15,142)
Interest received		321	352
Borrowing costs		(159)	(185)
Income tax paid		(4,155)	(2,728)
NET CASH FLOWS FROM OPERATING ACTIVITIES		11,369	9,383
CASH FLOWS FROM INVESTING ACTIVITIES			
Acquisition of property, plant and equipment		(18,783)	(643)
Purchase of EDS PartsImager catalogue business	8(a)	-	(22,074)
Purchase of Australian Windows Publishing business	8(b)	-	(596)
NET CASH FLOWS (USED IN) INVESTING ACTIVITIES		(18,783)	(23,313)
CASH FLOWS FROM FINANCING ACTIVITIES			
Proceeds from borrowings		7,000	21,778
Repayment of borrowings		(6,815)	(2,296)
Dividends paid on ordinary shares		(6,168)	(4,864)
Proceeds from exercise of options by employees		14	-
Finance lease principal		(14)	(33)
NET CASH FLOWS FROM/(USED IN) FINANCING ACTIVITIES		(5,983)	14,585
NET INCREASE/(DECREASE) IN CASH HELD		(13,397)	655
Add opening cash brought forward		19,352	18,785
CLOSING CASH CARRIED FORWARD		5,955	19,440

NOTES TO THE HALF-YEAR FINANCIAL STATEMENTS

31 DECEMBER 2003

1. BASIS OF PREPARATION OF THE HALF-YEAR FINANCIAL REPORT

The half-year financial report does not include all notes of the type normally included within the annual financial report and therefore cannot be expected to provide as full an understanding of the financial performance, financial position and financing and investing activities of the economic entity as the full financial report.

It is recommended that the half-year report is read in conjunction with the Annual Financial Report of Infomedia Ltd as at 30 June 2003 together with any public announcements made by Infomedia Ltd and its controlled entities during the half-year ended 31 December 2003 in accordance with the continuous disclosure obligations arising under the Corporations Act 2001.

(a) Basis of accounting

The half-year financial report is a general purpose financial report which has been prepared in accordance with the requirements of the Corporations Act 2001, applicable Accounting Standards including AASB 1029 'Interim Financial Reporting' and other mandatory professional reporting requirements (Urgent Issues Group Consensus Views).

The financial report has been prepared in accordance with the historical cost convention.

For the purpose of preparing the half-year financial report, the half-year has been treated as a discrete reporting period.

(b) Change in accounting policies

All accounting policies are consistent with those applied in the most recent annual financial report.

(c) Tax Consolidation

Effective 1 July 2003, for the purposes of income taxation, Infomedia Ltd and its 100% owned subsidiaries have formed a tax consolidated group. Members of the group have entered into a tax sharing arrangement in order to allocate income tax expense to the wholly owned subsidiaries on a pro-rata basis. In addition, the agreement provides for the allocation of income tax liabilities between the entities should the head entity default on its tax payment obligations. The head entity of the tax consolidated group is Infomedia Ltd.

NOTES CONTINUED

31 DECEMBER 2003

Notes

2. PROFIT FROM ORDINARY ACTIVITIES

Profit from ordinary activities before income tax expense includes the following revenues and expenses whose disclosure is relevant in explaining the financial performance of the entity:

(i) Revenues from ordinary activities

Sales revenue	34,100	28,890
Interest revenue	321	352
Other revenue	75	-
	34,496	29,242

(ii) Expenses from ordinary activities excluding borrowing costs

Cost of goods sold	7,557	5,796
Salaries & wages (including on-costs)	7,627	6,300

Depreciation and amortisation

Depreciation of non-current assets	799	800
Amortisation of intangibles	1,564	1,104
Amortisation of deferred research and development costs	386	361
Total depreciation and amortisation	2,749	2,265

Operating lease rental	262	294
Bad and doubtful debts	1	19
Foreign currency loss	307	117
Foreign currency contract costs amortised	173	-
Industrial relations dispute resolution including legal costs	-	206
Costs incurred for non-renewal of overseas distribution services	-	909
Other expenses	1,637	1,442
	20,313	17,348

(iii) Borrowing costs

Borrowing costs	159	185
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(iv) Research & Development Costs (included within item 2(ii) above)

Total research & development costs incurred during the period	1,709	1,210
Less: research & development costs deferred	(838)	(537)
Net research and development costs expensed	871	673

CONSOLIDATED

2003	2002
\$'000	\$'000

NOTES CONTINUED

31 DECEMBER 2003

CONSOLIDATED

2003	2002
\$'000	\$'000

3. DIVIDENDS PAID OR PROPOSED

(a) Dividends paid during the period:

Final June 2003 franked dividend - 1.9 cents per ordinary share (2002: 1.5 cents per ordinary share)

6,168	4,864
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(b) Dividends proposed and not recognised as a liability:

Interim franked dividend - 1.9 cents per ordinary share (2003: 1.5 cents per ordinary share)

6,170	4,866
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4. CONTRIBUTED EQUITY

Issued and paid up capital

- 324,762,959 shares fully paid (June 2003: 324,422,732)

17,488	17,474
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Movement in Shares on Issue

Opening balance - 1 July 2003

Number
324,422,732

Issued during the half-year:

Employee Share Plan (\$Nil consideration per share)

324,227

Conversion of Employee Options (0.88 cents per share)

16,000

Closing balance - 31 December 2003

<u>324,762,959</u>

Employee Option Plan

No employee options were issued during the period.

NOTES CONTINUED

5. SEGMENT INFORMATION

PRIMARY SEGMENT – CURRENT HALF YEAR 31 DECEMBER 2003

Business Segments	Notes	Electronic Catalogue Division \$'000	Other Divisions \$'000	Eliminations \$'000	Total \$'000
REVENUE					
Sales revenue		31,021	3,079	-	34,100
Other revenue		75	-	-	75
Intersegment revenue		-	330	(330)	-
Total segment revenue		31,096	3,409	(330)	34,175
Unallocated revenue:					
Interest revenue					321
Total consolidated revenue					34,496
RESULTS					
Segment result		15,423	(1,561)	-	13,862
Unallocated items:					
Interest revenue					321
Borrowing costs					(159)
Consolidated entity profit from ordinary activities before income tax expense					14,024
Income tax expense					(4,107)
Consolidated entity profit from ordinary activities after income tax expense					9,917
ASSETS					
Segment assets		61,190	6,946	-	68,136
Unallocated assets:					
Cash					5,955
Total Assets					74,091
LIABILITIES					
Segment liabilities		25,548	1,630	-	27,178
Unallocated liabilities:					
Provision for dividend					-
Total Liabilities					27,178

NOTES CONTINUED

5. SEGMENT INFORMATION (continued)

PRIMARY SEGMENT – PRIOR HALF YEAR 31 DECEMBER 2002

Business Segments	Notes	Electronic Catalogue Division	Other Divisions	Eliminations	Total
		\$'000	\$'000	\$'000	\$'000
REVENUE					
Sales revenue		26,690	2,200	-	28,890
Intersegment revenue		-	330	(330)	-
Total segment revenue		26,690	2,530	(330)	28,890
Unallocated revenue:					
Interest revenue					352
Total consolidated revenue					29,242
RESULTS					
Segment result		12,794	(1,252)	-	11,542
Unallocated items:					
Interest revenue					352
Borrowing costs					(185)
Consolidated entity profit from ordinary activities before income tax expense					11,709
Income tax expense					(3,435)
Consolidated entity profit from ordinary activities after income tax expense					8,274
ASSETS					
Segment assets		40,373	5,077	-	45,450
Unallocated assets:					
Cash					19,440
Total Assets					64,890
LIABILITIES					
Segment liabilities		25,824	1,101	-	26,925
Unallocated liabilities:					
Provision for dividend					-
Total Liabilities					26,925

NOTES CONTINUED

5. SEGMENT INFORMATION (continued)

SECONDARY SEGMENT

While the products of the consolidated entity are used globally, the Company has only one distinguishable geographical segment, Australia.

Segment products and locations

The consolidated entity's operating divisions are organised and managed separately according to the nature of the products and the services they provide, with each segment offering different products. Infomedia's core business involves the production of the Microcat, Partsmager and Partfinder electronic parts catalogues. These systems are specialised business tools designed to make the selection and sale of replacement parts fast, easy and accurate.

Included within "other divisions" are the Data Management and Business Systems divisions. Data Management provide a range of specialised data analysis and research services primarily to the automotive industry. Business Systems specialises in the development of business management and accounting systems, electronic automotive trading networks and system integration for retail automotive dealerships.

All products are sourced from Australia.

Segment accounting policies

The group generally accounts for intersegment sales and transfers as if the sales or transfers were to third parties at current market prices.

Segment accounting policies are the same as the consolidated entity's accounting policies described in Note 1. During the half year, there were no changes in segment accounting policies that had a material effect on the segment information.

6. SUBSEQUENT EVENTS

(a) Sale Of Business

On 6 February 2004 the Company sold its Ezimerchant and Retail Products Group business for \$570,000. The financial effect of this sale is not material to the Company's results.

(b) Declaration Of Interim Dividend

On 24 February 2004 the Directors declared a fully franked interim dividend of 1.9 cents per share. The financial effect of the above event has not been recognised as a liability (refer 3(b) above).

7. CONTINGENT ASSETS & LIABILITIES

Bank Guarantee

A bank guarantee for \$10,350 pertaining to leased premises from a non-related party remains on hand at 31 December 2003.

NOTES CONTINUED

31 DECEMBER 2003

8. BUSINESSES ACQUIRED

(a) EDS Partsmager catalogue business

On 28 August 2002, Infomedia acquired the EDS Partsmager catalogue business. The components of the acquisition were:

Consideration paid:

Cash

Net Assets Acquired:

Intellectual property

Plant and equipment

Goodwill arising from acquisition

Total net assets acquired

(b) Australian Windows Publishing business

On 1 July 2002, Infomedia acquired the business of Australian Windows Publishing Pty Limited. The components of the acquisition were:

Consideration paid:

Prepaid option fee

Cash

Net Assets Acquired:

Inventory

Plant and equipment

Intellectual property

Goodwill arising from acquisition

Total net assets acquired

Notes

CONSOLIDATED

2003

2002

\$'000

\$'000

-	22,074
-	14,519
-	181
-	7,374
-	22,074
-	60
-	596
-	656
-	4
-	70
-	450
-	132
-	656

9. PROPERTY ACQUIRED

During the half-year the Company acquired a property at 357-373 Warringah Road, Frenchs Forest for \$16,500,000 excluding costs.

INDEPENDENT REVIEW REPORT

In accordance with a resolution of the directors of Infomedia Ltd, I state that:

In the opinion of the directors:

(a) the financial statements and notes of the consolidated entity :

- (i) give a true and fair view of the financial position as at 31 December 2003 and the performance for the half-year ended on that date of the consolidated entity; and
- (ii) comply with Accounting Standard AASB 1029: Interim Financial Reporting and the Corporations Regulations 2001; and

(b) there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

On behalf of the Board



Richard David Graham
Chairman

Sydney, 24 February 2004

Matters relating to the Electronic Presentation of the Reviewed Financial Report

This review report relates to the financial report of Infomedia Ltd (the company) for the half year ended 31 December 2003 included on the company's web site. The company's directors are responsible for the integrity of the company's web site. We have not been engaged to report on the integrity of the company's web site. The review report refers only to the statements named below. It does not provide an opinion on any other information which may have been hyperlinked to/from these statements. If users of this report are concerned with the inherent risks arising from electronic data communications they are advised to refer to the hard copy of the reviewed financial report to confirm the information included in the reviewed financial report presented on this web site.

Independent review report to members of Infomedia Ltd

Scope

The financial report and directors' responsibility

The financial report comprises the statement of financial position, statement of financial performance, statement of cash flows and accompanying notes to the financial statements for the consolidated entity comprising both Infomedia Ltd (the company) and the entities it controlled during the half year, and the directors' declaration for the company, for the half year ended 31 December 2003.

The directors of the company are responsible for preparing a financial report that gives a true and fair view of the financial position and performance of the consolidated entity, and that complies with Accounting Standard AASB 1029 "Interim Financial Reporting", in accordance with the Corporations Act 2001. This includes responsibility for the maintenance of adequate accounting records and internal controls that are designed to prevent and detect fraud and error, and for the accounting policies and accounting estimates inherent in the financial report.

Review approach

We conducted an independent review of the financial report in order to make a statement about it to the members of the company, and in order for the company to lodge the financial report with the Australian Stock Exchange and the Australian Securities and Investments Commission.

Our review was conducted in accordance with Australian Auditing Standards applicable to review engagements, in order to state whether, on the basis of the procedures described, anything has come to our attention that would indicate that the financial report is not presented fairly in accordance with the Corporations Act 2001, Accounting Standard AASB 1029 "Interim Financial Reporting" and other mandatory professional reporting requirements in Australia, so as to present a view which is consistent with our understanding of the consolidated entity's financial position, and of its performance as represented by the results of its operations and cash flows.

A review is limited primarily to inquiries of company personnel and analytical procedures applied to the financial data. These procedures do not provide all the evidence that would be required in an audit, thus the level of assurance is less than given in an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.

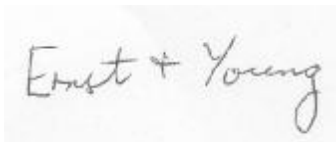
Independence

We are independent of the company, and have met the independence requirements of Australian professional ethical pronouncements and the Corporations Act 2001. In addition to our review of the financial report, we were engaged to undertake other non-audit services. The provision of these services has not impaired our independence.

Statement

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the financial report of the consolidated entity, comprising Infomedia Ltd and the entities it controlled during the half year is not in accordance with:

- (a) the Corporations Act 2001, including:
 - (i) giving a true and fair view of the financial position of the consolidated entity, at 31 December 2003 and of its performance for the half year ended on that date; and
 - (ii) complying with Accounting Standard AASB 1029 "Interim Financial Reporting" and the Corporations Regulations 2001; and
- (b) other mandatory financial reporting requirements in Australia.



Ernst & Young



J K Haydon

Partner

Sydney

Date: 24 February 2004